



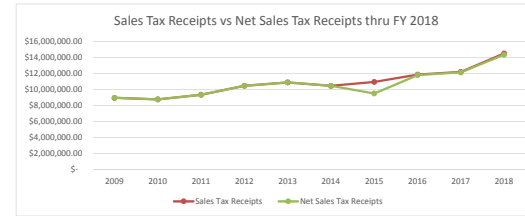
**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax**  
**Building Permits**  
**as of December 31, 2018**

**Building Permits by Fiscal Year**

Fiscal Year	Commercial Permits New	Residential Permits New	Total	Approximate Value Commercial New Construction
2007	16	86	102	\$ 7,817,880.00
2008	4	35	41	\$ 1,077,814.44
2009	2	26	28	\$ 648,730.00
2010	5	36	41	\$ 4,728,444.44
2011	4	50	54	\$ 3,094,222.22
2012	2	78	80	\$ 18,005,555.56
2013	4	99	103	\$ 2,174,855.56
2014	7	114	121	\$ 4,936,671.11
2015	21	95	116	\$ 51,031,000.00
2016	22	91	113	\$ 39,792,455.00
2017	7	121	128	\$ 5,775,931.00
2018	8	98	106	\$ 23,287,414.00
2019	2	15	17	\$ 2,250,000.00

**Net Sales Tax Per Fiscal Year**

Fiscal Year	Sales Tax Receipts	Economic Incentives Paid In Fiscal Year	Net Sales Tax Receipts	% Change in Net Sales Tax Receipts
2009	\$ 8,947,596.94	\$ -	\$ 8,947,596.94	
2010	\$ 8,762,399.88	\$ -	\$ 8,762,399.88	-2.07%
2011	\$ 9,332,990.69	\$ -	\$ 9,332,990.69	6.51%
2012	\$ 10,466,758.27	\$ -	\$ 10,466,758.27	12.15%
2013	\$ 10,885,112.63	\$ -	\$ 10,885,112.63	4.00%
2014	\$ 10,452,546.50	\$ -	\$ 10,452,546.50	-3.97%
2015	\$ 10,945,432.82	\$ 1,447,586.26	\$ 9,497,846.56	-9.13%
2016	\$ 11,867,559.58	\$ 59,153.38	\$ 11,808,406.20	24.33%
2017	\$ 12,308,891.75	\$ 73,422.00	\$ 12,135,469.75	2.77%
2018	\$ 14,515,097.15	\$ 156,254.00	\$ 14,358,843.15	18.32%



**Sales Taxes Received by Location- Annual Trend**

Full Fiscal Year	FY 08-09	FY 09-10	% Change from prior year	FY 10-11	% Change from prior year	FY 11-12	% Change from prior year	FY12-13	% Change from prior year	FY13-14	% Change from prior year	FY14-15	% Change from prior year	FY15-16	% Change from prior year	FY16-17	% Change from prior year	FY17-18	% Change from prior year	FY18-19
Cahaba Heights	\$ 643,425	\$ 684,844	6.4%	\$ 796,344	16.3%	\$ 944,002	18.5%	\$ 1,069,110	13.3%	\$ 1,082,149.55	1%	\$ 1,167,675.99	7.90%	\$ 1,247,829.58	6.86%	\$ 1,173,754.56	-5.9%	\$ 1,175,870.80	0.2%	\$ 408,735.40
Central Hwy 31 (Old Cahaba)	\$ 441,146	\$ 437,603	-0.8%	\$ 490,408	12.1%	\$ 536,333	9.4%	\$ 477,706	-10.9%	\$ 343,018.42	-20.49%	\$ 1,104,285.20	221.93%	\$ 1,187,136.19	7.5%	\$ 1,320,324.93	11.2%	\$ 426,229.44		
Columbiana	\$ 84,890	\$ 91,006	7.2%	\$ 102,329	12.4%	\$ 127,274	20.7%	\$ 108,977.25	-14%	\$ 93,070.58	-9.56%	\$ 82,288.45	-2.2%	\$ 109,914.40	13.6%	\$ 40,401.02				
Liberty Park	\$ 112,743	\$ 75,012	-33.5%	\$ 97,782	30.4%	\$ 111,170	13.7%	\$ 110,961	-0.2%	\$ 125,466.65	13%	\$ 105,405.93	-15.99%	\$ 111,283.93	5.58%	\$ 123,236.94	10.7%	\$ 133,906.59	8.2%	\$ 35,325.17
Multi Location	\$ 651,824	\$ 681,214	4.5%	\$ 745,663	9.5%	\$ 826,240	10.8%	\$ 821,583	-0.6%	\$ 834,962.33	2%	\$ 844,019.95	6.40%	\$ 897,999.76	6.40%	\$ 1,898,836.86	111.5%	\$ 2,602,848.29	37.1%	\$ 824,780.02
North Hwy 31 (Shades of Green)	\$ 2,132,313	\$ 2,100,401	-1.5%	\$ 2,176,944	3.6%	\$ 2,426,979	11.5%	\$ 2,430,864	0.2%	\$ 2,370,092.49	-3%	\$ 2,458,134.76	3.71%	\$ 2,501,443.50	1.76%	\$ 1,740,043.38	-30.4%	\$ 1,436,268.40	-17.5%	\$ 453,009.10
Out of Area	\$ 2,396,621	\$ 2,110,131	-12.0%	\$ 2,193,180	3.9%	\$ 2,454,087	11.9%	\$ 2,710,071	10.4%	\$ 2,529,510.10	-7%	\$ 2,944,708.94	16.41%	\$ 3,461,402.02	17.55%	\$ 5,206,587.65	44.1%	\$ 1,705,473.16		
Patchwork Farms	\$ -	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -
Rocky Ridge	\$ 636,294	\$ 628,892	-1.2%	\$ 663,942	5.6%	\$ 732,995	10.3%	\$ 734,473	0.3%	\$ 748,460.87	2%	\$ 743,254.05	-0.70%	\$ 747,709.14	0.61%	\$ 792,094.40	5.9%	\$ 853,117.77	7.7%	\$ 261,523.22
South Hwy 31 (Massey)	\$ 1,848,342	\$ 1,953,298	5.7%	\$ 2,066,398	5.8%	\$ 2,312,048	11.9%	\$ 2,403,070	3.9%	\$ 2,221,551.40	-8%	\$ 2,246,144.20	1.11%	\$ 1,711,309.78	-23.81%	\$ 1,589,044.09	-7.1%	\$ 1,592,213.55	0.2%	\$ 441,304.48
<b>Grand Total</b>	<b>\$ 8,947,597</b>	<b>\$ 8,762,400</b>	<b>-2.1%</b>	<b>\$ 9,332,991</b>	<b>6.5%</b>	<b>\$ 10,466,758</b>	<b>12.1%</b>	<b>\$ 10,885,113</b>	<b>4.0%</b>	<b>\$ 10,452,546.50</b>	<b>-4.0%</b>	<b>\$ 10,945,432.82</b>	<b>4.7%</b>	<b>\$ 11,867,559.58</b>	<b>8.4%</b>	<b>\$ 12,208,891.75</b>	<b>2.9%</b>	<b>\$ 14,515,097.15</b>	<b>18.5%</b>	<b>\$ 4,625,584.19</b>

**Sales Taxes Received by Location- Monthly Trend**

Sales Taxes by District FY 19	October	November	December	January	February	March	April	May	June	July	August	September	FY 19 TOTAL YTD	% Change from prior year YTD
Cahaba Heights	\$ 116,270.12	\$ 151,264.58	\$ 141,200.70										\$ 408,735.40	55%
Central Hwy 31	\$ 133,631.50	\$ 164,650.47	\$ 127,947.47										\$ 426,229.44	46%
Columbiana	\$ 13,536.38	\$ 13,200.52	\$ 13,664.12										\$ 40,401.02	68%
Liberty Park	\$ 14,813.89	\$ 8,425.53	\$ 12,085.75										\$ 35,325.17	1%
Multi Location	\$ 267,630.71	\$ 298,908.23	\$ 258,241.08										\$ 824,780.02	45%
North Hwy 31	\$ 146,417.54	\$ 143,941.70	\$ 162,649.86										\$ 453,009.10	29%
Out of Area	\$ 550,570.57	\$ 564,113.83	\$ 590,788.76										\$ 1,705,473.16	56%
Patchwork Farms	\$ 10,872.50	\$ 8,758.48	\$ 9,172.20										\$ 28,803.18	68%
Rocky Ridge	\$ 88,094.63	\$ 78,331.99	\$ 95,096.60										\$ 261,523.22	29%
South Hwy 31	\$ 135,711.35	\$ 150,502.52	\$ 155,090.61										\$ 441,304.48	18%
<b>Grand Total</b>	<b>\$ 1,477,549.19</b>	<b>\$ 1,582,097.85</b>	<b>\$ 1,565,937.15</b>										<b>\$ 4,625,584.19</b>	<b>44%</b>

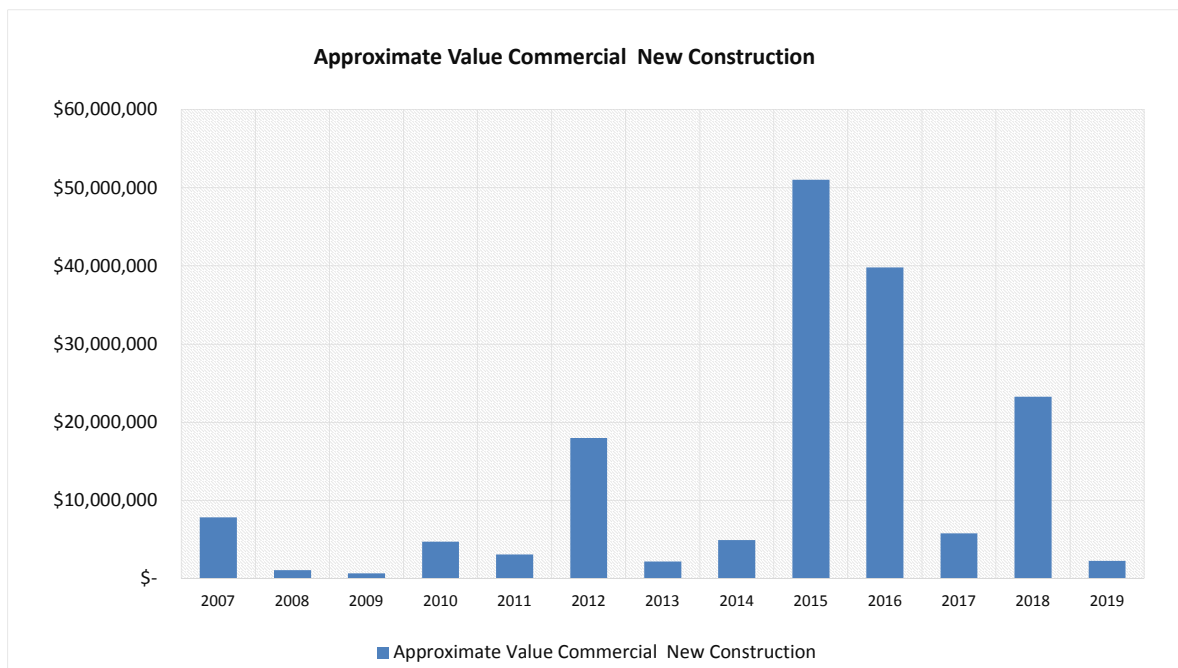
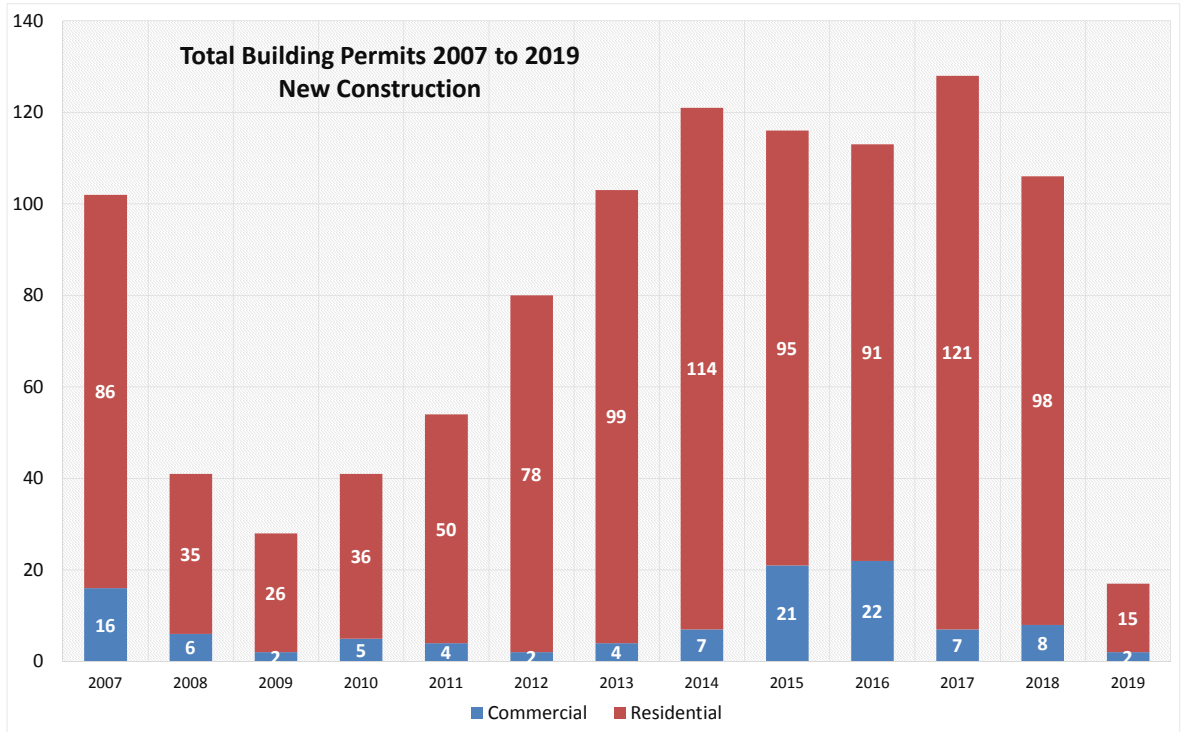
Current Month Collections	25% of Total-Share to Comm Spaces	Current Month Less New Tax	% of Last Year-Same Mo
\$ 141,200.70	\$ 35,300.18	\$ 105,900.53	
\$ 127,947.47	\$ 31,986.87	\$ 95,960.60	
\$ 13,664.12	\$ 3,416.03	\$ 10,248.09	
\$ 12,085.75	\$ 3,021.44	\$ 9,064.31	
\$ 258,241.08	\$ 64,560.27	\$ 193,680.81	
\$ 162,649.86	\$ 40,662.47	\$ 121,987.40	
\$ 590,788.76	\$ 147,697.19	\$ 443,091.57	
\$ 9,172.20	\$ 2,293.05	\$ 6,879.15	
\$ 95,096.60	\$ 23,774.15	\$ 71,322.45	
\$ 155,090.61	\$ 38,772.65	\$ 116,317.96	
<b>\$ 1,565,937.15</b>	<b>\$ 391,484.29</b>	<b>\$ 1,174,452.86</b>	<b>9%</b>

Sales Taxes by District FY 18	October	November	December	January	February	March	April	May	June	July	August	September	FY 18 TOTAL YTD	% Change from prior year YTD
Cahaba Heights	\$ 87,497.96	\$ 85,087.79	\$ 91,762.86	\$ 131,409.44	\$ 80,869.81	\$ 85,790.03	\$ 92,415.28	\$ 89,303.68	\$ 93,154.68	\$ 109,831.18	\$ 114,550.24	\$ 114,287.85	\$ 1,175,870.80	0%
Central Hwy 31	\$ 106,252.10	\$ 94,731.39	\$ 91,255.54	\$ 115,825.85	\$ 99,877.70	\$ 96,052.67	\$ 111,786.54	\$ 102,725.08	\$ 95,643.41	\$ 142,725.67	\$ 127,562.05	\$ 135,886.93	\$ 1,320,324.93	11%
Columbiana	\$ 9,144.34	\$ 9,180.01	\$ 5,779.53	\$ 12,549.39	\$ 5,940.66	\$ 7,544.67	\$ 6,704.26	\$ 8,845.78	\$ 10,235.71	\$ 11,950.69	\$ 11,641.63	\$ 10,397.73	\$ 109,914.40	24%
Liberty Park	\$ 9,751.06	\$ 15,724.82	\$ 9,638.65	\$ 12,641.78	\$ 9,638.65	\$ 9,497.10	\$ 11,932.97	\$ 5,866.29	\$ 19,815.36	\$ 9,942.58	\$ 11,035.07	\$ 9,942.58	\$ 133,906.59	8%
Multi Location	\$ 182,128.48	\$ 215,347.56	\$ 170,956.98	\$ 215,159.42	\$ 210,677.49	\$ 212,913.80	\$ 200,785.00	\$ 209,307.51	\$ 257,945.22	\$ 293,318.23	\$ 234,108.42	\$ 2,602,848.29	\$ 824,780.02	37%
North Hwy 31	\$ 111,053.24	\$ 114,141.17	\$ 125,980.77	\$ 143,323.51	\$ 94,158.58	\$ 102,680.74	\$ 120,420.70	\$ 110,301.70	\$ 103,679.01	\$ 143,211.50	\$ 131,003.34	\$ 136,314.14	\$ 1,436,268.40	-17%
Out of Area	\$ 353,736.94	\$ 369,935.85	\$ 376,807.68	\$ 496,203.40	\$ 354,226.16	\$ 370,923.33	\$ 403,986.13	\$ 368,728.05	\$ 440,816.77	\$ 550,974.81	\$ 335,710.31	\$ 591,538.24	\$ 5,206,587.65	44%
Patchwork Farms	\$ 5,863.38	\$ 6,018.27	\$ 5,263.96	\$ 5,579.90	\$ 5,313.55	\$ 6,167.81	\$ 7,072.06	\$ 6,673.65	\$ 5,935.58	\$ 8,224.67	\$ 12,452.07	\$ 9,989.87	\$ 84,554.77	936%
Rocky Ridge	\$ 65,105.68	\$ 66,628.62	\$ 71,466.73	\$ 76,735.97	\$ 56,463.82	\$ 55,175.06	\$ 70,560.49	\$ 78,076.14	\$ 68,798.88	\$ 92,214.40	\$ 75,757.19	\$ 76,134.79	\$ 853,117.77	8%
South Hwy 31	\$ 120,502.02	\$ 122,108.31	\$ 131,057.43	\$ 158,857.44	\$ 109,716.16	\$ 113,451.64	\$ 136,706.29	\$ 124,650.44	\$ 126,665.82	\$ 151,898.41	\$ 146,864.30	\$ 149,735.29	\$ 1,592,213.55	0%
<b>Grand Total</b>	<b>\$ 1,051,035.20</b>	<b>\$ 1,089,903.79</b>	<b>\$ 1,079,970.13</b>	<b>\$ 1,368,286.10</b>	<b>\$ 1,029,071.61</b>	<b>\$ 1,060,106.85</b>	<b>\$ 1,164,369.72</b>	<b>\$ 1,095,527.91</b>	<b>\$ 1,159,803.66</b>	<b>\$ 1,488,791.91</b>	<b>\$ 1,458,801.94</b>	<b>\$ 1,469,428.33</b>	<b>\$ 14,515,097.15</b>	<b>19%</b>



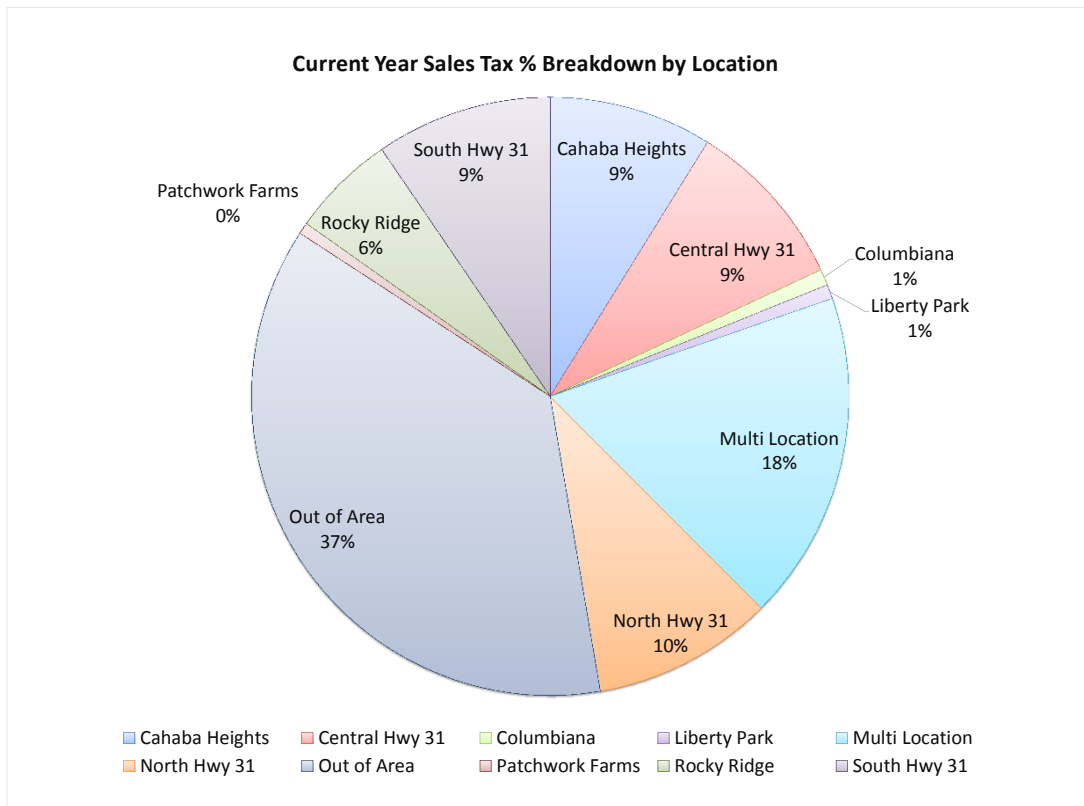
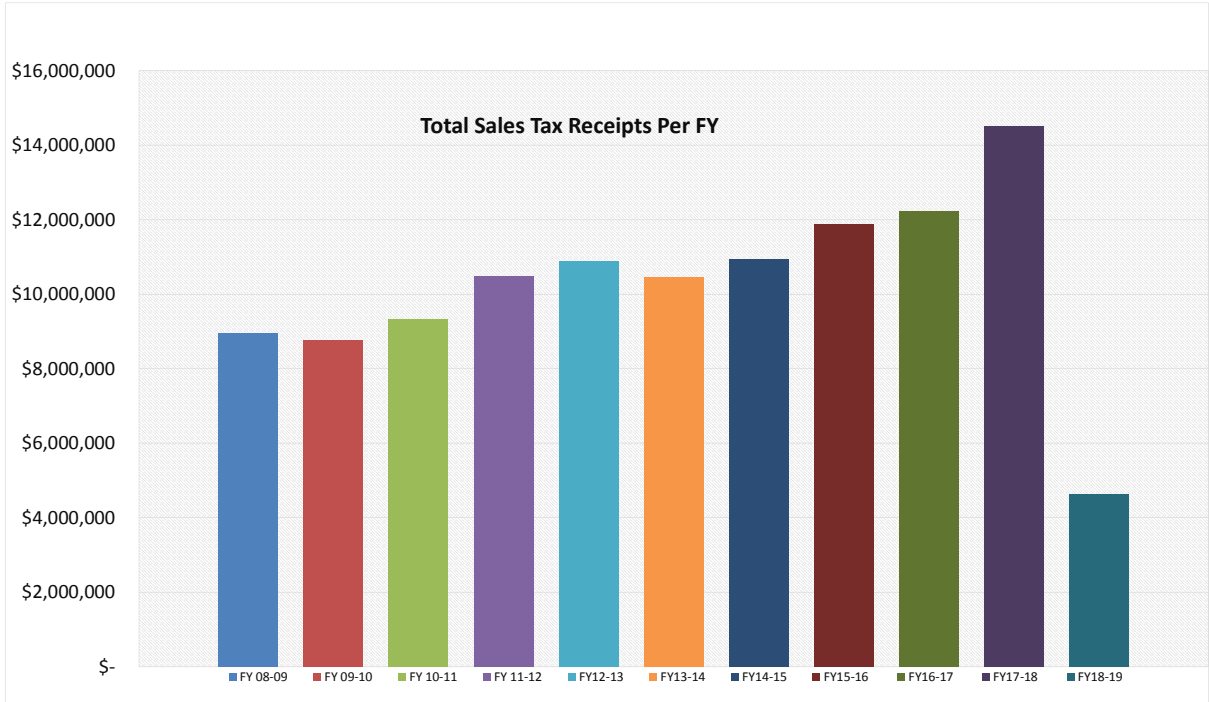


**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
 as of December 31, 2018





**City of Vestavia Hills Monthly Growth Dashboard**  
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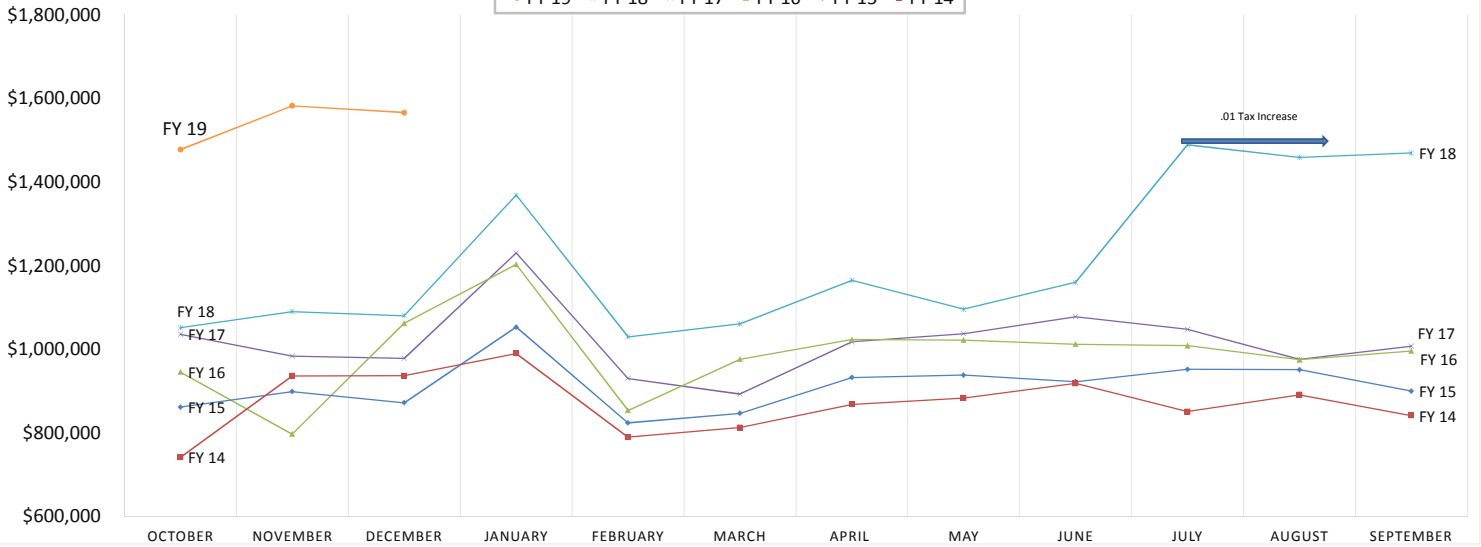




**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
**as of December 31, 2018**

**TOTAL MONTHLY SALES TAX RECEIPTS**

FY 19    FY 18    FY 17    FY 16    FY 15    FY 14



**Sales Taxes Collected in December**

\$1,174,453- W/O Tax Increase

