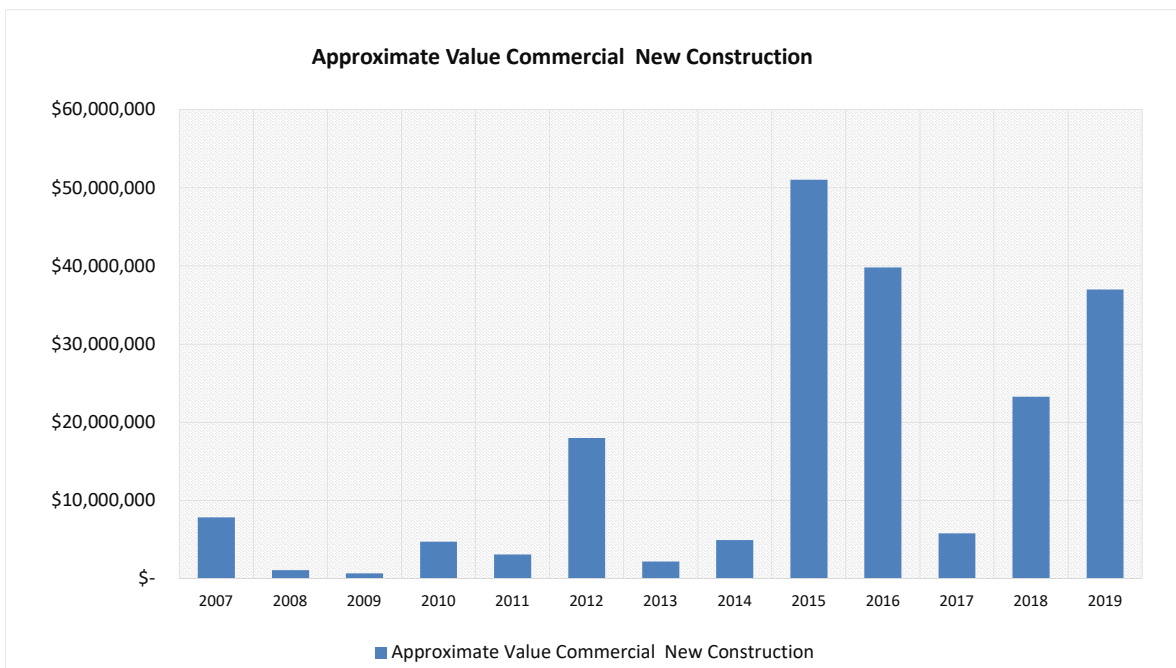
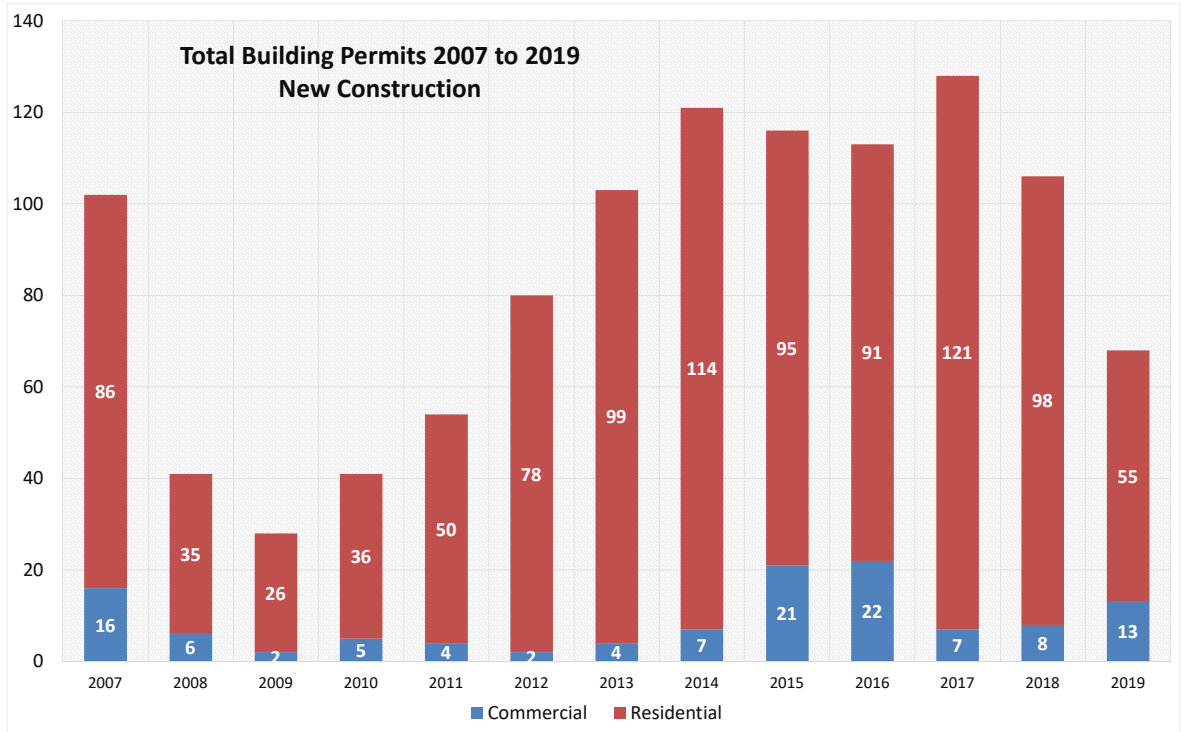


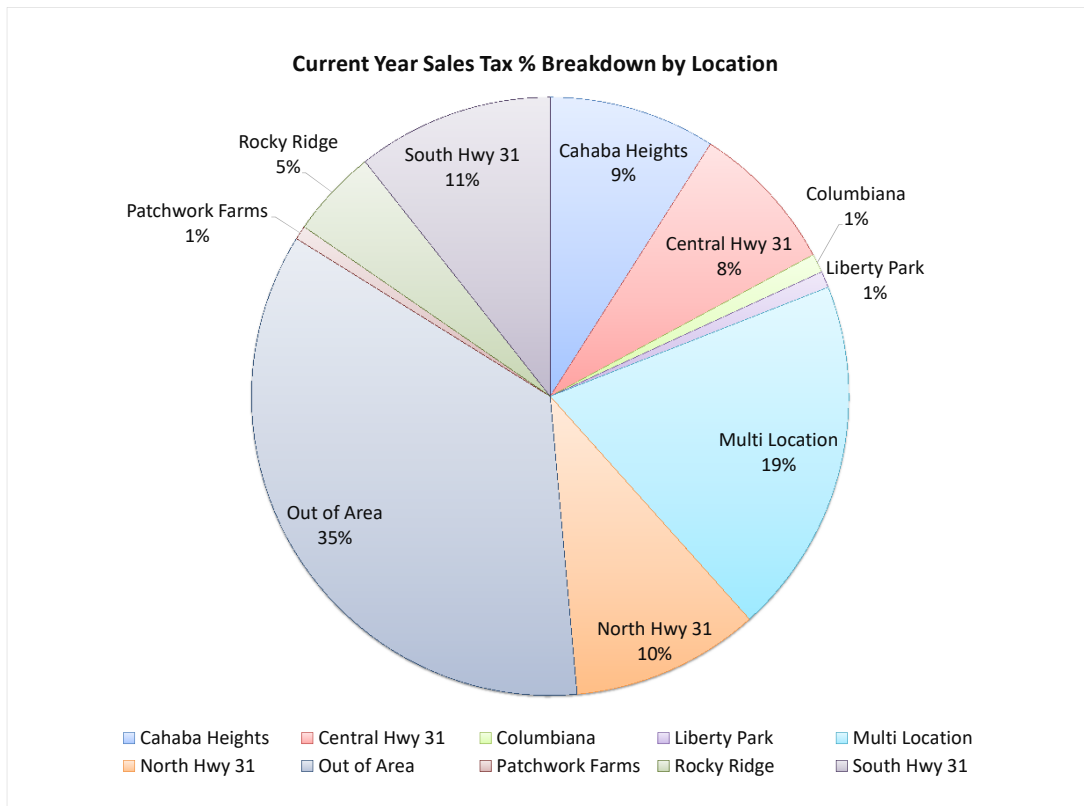
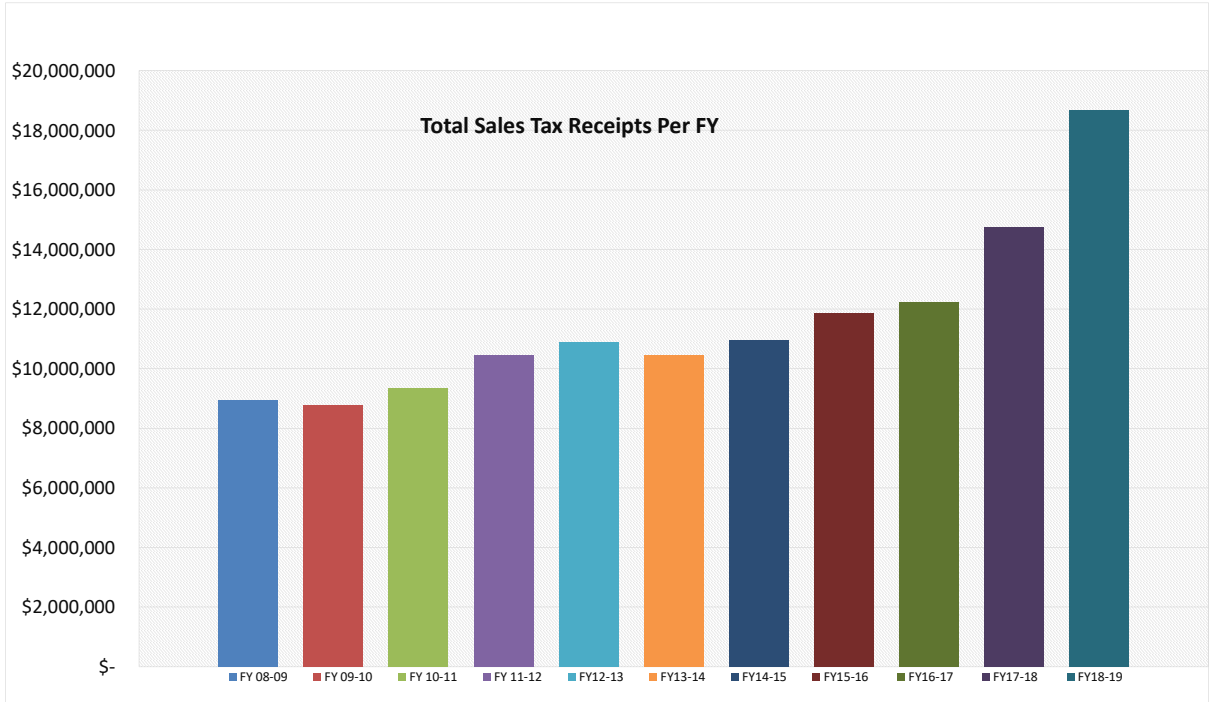


City of Vestavia Hills Monthly Growth Dashboard
Sales Tax & Building Permits
 as of September 30, 2019





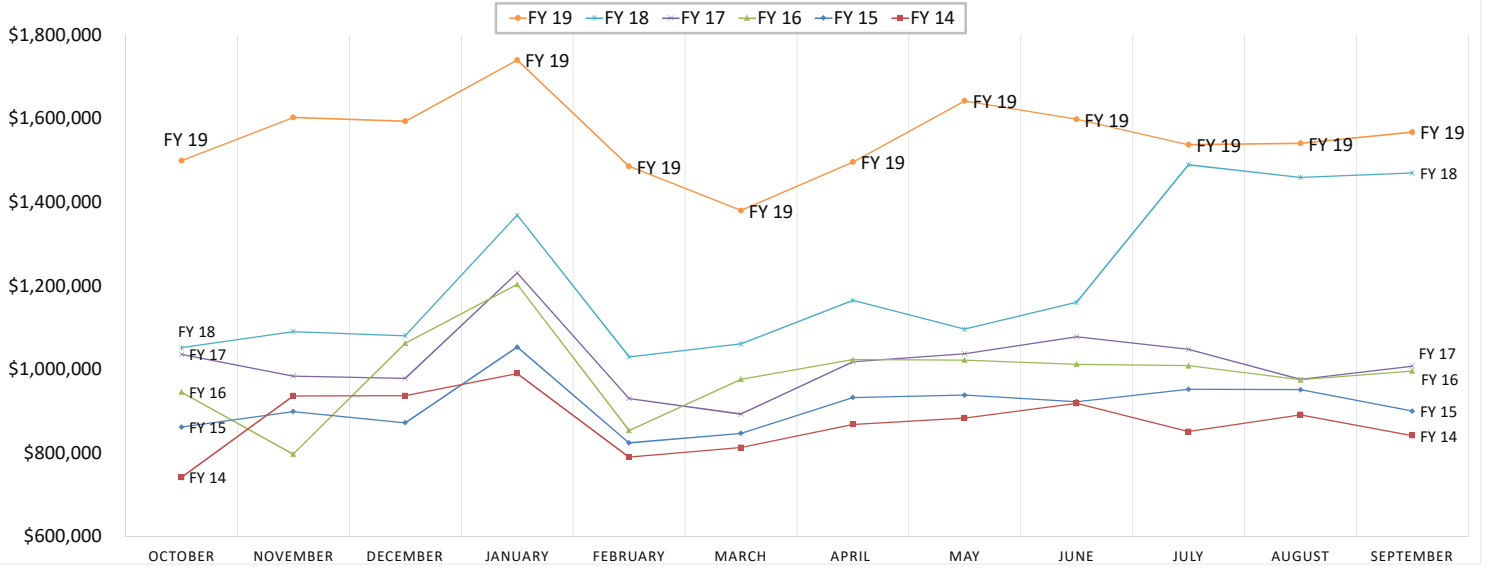
City of Vestavia Hills Monthly Growth Dashboard
Sales Tax & Building Permits
 as of September 30, 2019



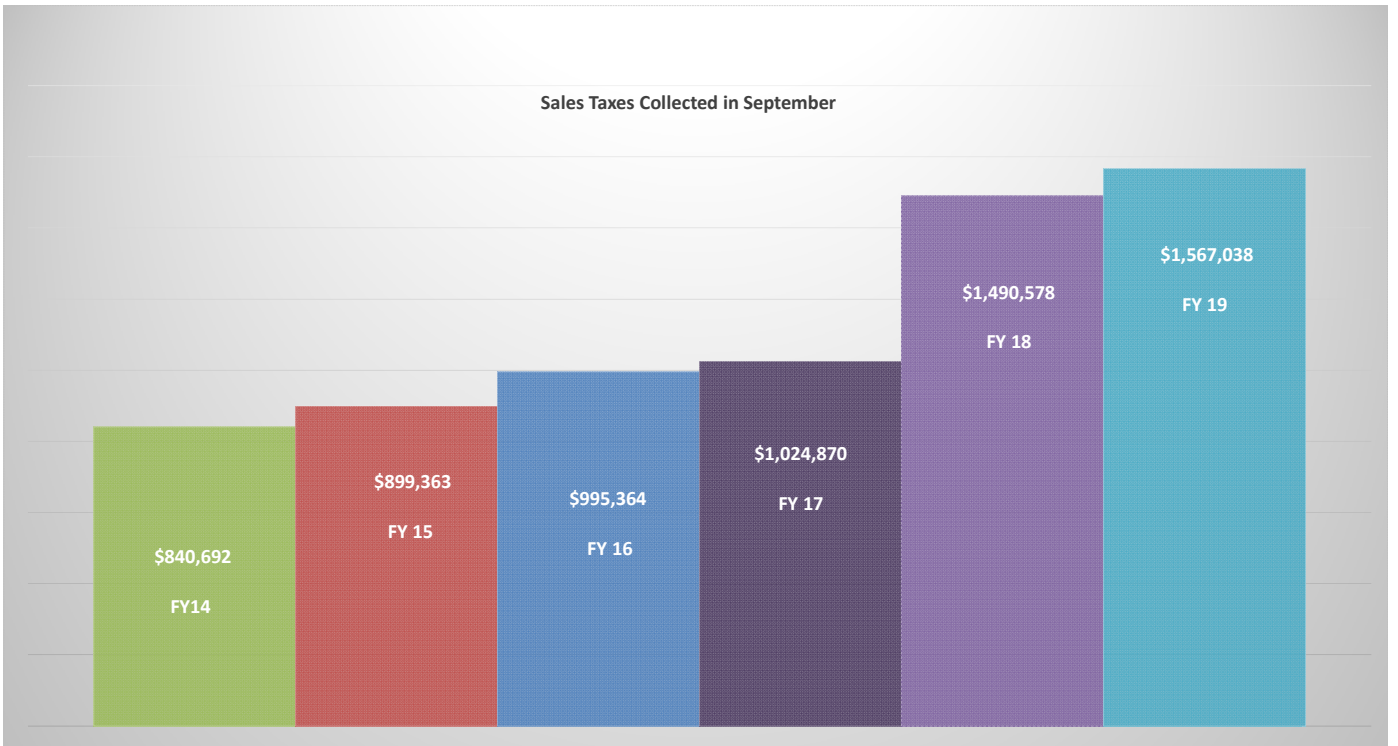


City of Vestavia Hills Monthly Growth Dashboard
Sales Tax & Building Permits
 as of September 30, 2019

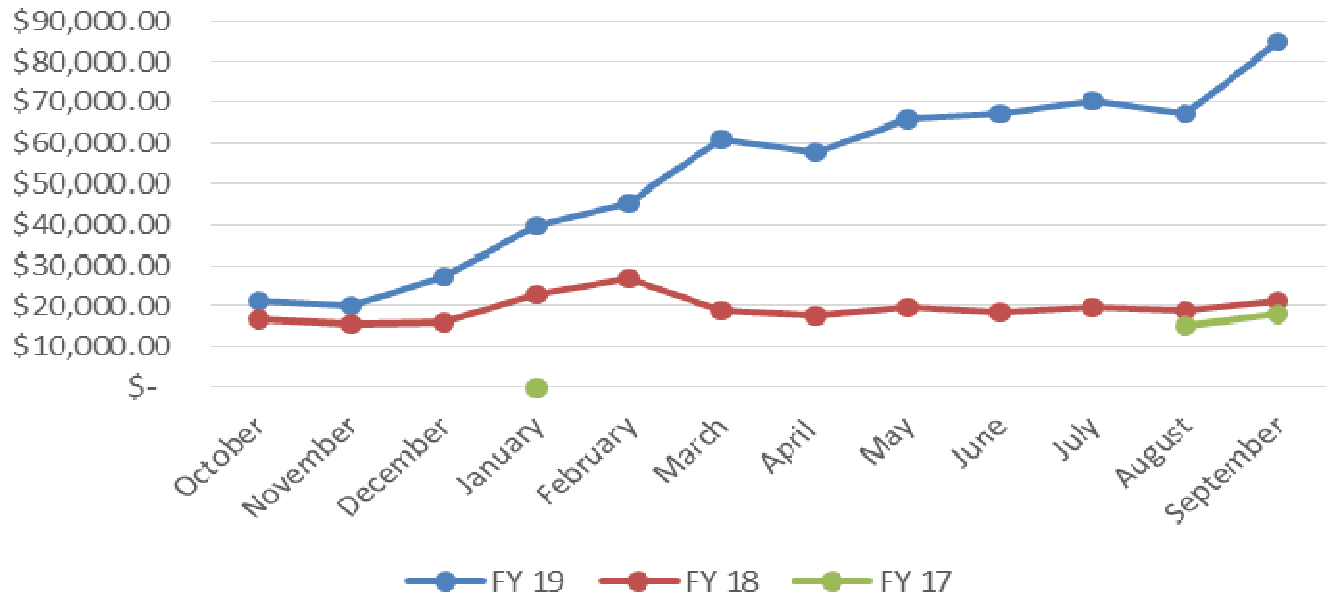
TOTAL MONTHLY SALES TAX RECEIPTS



Sales Taxes Collected in September



SSUT Monthly Receipts





City of Vestavia Hills Monthly Growth Dashboard

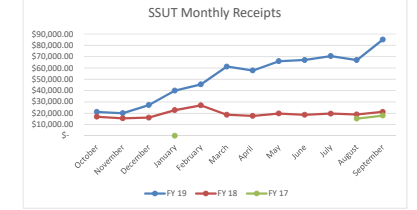
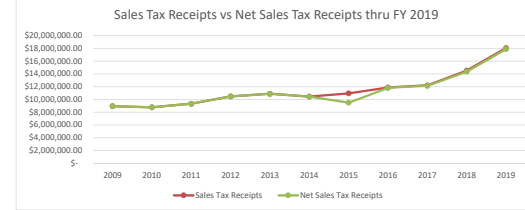
Sales Tax Building Permits as of September 30, 2019

Building Permits by Fiscal Year

Fiscal Year	Commercial Permits New	Residential Permits New	Total	Approximate Value Commercial New Construction
2007	16	86	102	\$ 7,817,880.00
2008	6	35	41	\$ 1,077,814.44
2009	2	26	28	\$ 648,730.00
2010	5	36	41	\$ 4,728,444.44
2011	4	50	54	\$ 3,094,222.22
2012	2	78	80	\$ 18,005,555.56
2013	4	99	103	\$ 2,174,855.56
2014	7	114	121	\$ 4,936,671.11
2015	21	95	116	\$ 51,031,000.00
2016	22	91	113	\$ 39,792,455.00
2017	7	121	128	\$ 5,775,931.00
2018	8	98	106	\$ 23,287,414.00
2019	13	55	68	\$ 36,983,065.00

Net Sales Tax Per Fiscal Year

Fiscal Year	Sales Tax Receipts	Economic Incentives Paid In Fiscal Year	Net Sales Tax Receipts	% Change in Net Sales Tax Receipts
2009	\$ 8,947,596.94	\$ -	\$ 8,947,596.94	
2010	\$ 8,762,399.88	\$ -	\$ 8,762,399.88	-2.07%
2011	\$ 9,332,990.69	\$ -	\$ 9,332,990.69	6.51%
2012	\$ 10,466,758.27	\$ -	\$ 10,466,758.27	12.15%
2013	\$ 10,885,112.65	\$ -	\$ 10,885,112.65	4.00%
2014	\$ 10,452,546.50	\$ -	\$ 10,452,546.50	-3.97%
2015	\$ 10,945,432.82	\$ 1,447,586.26	\$ 9,497,846.56	-9.13%
2016	\$ 11,867,559.58	\$ 89,153.38	\$ 11,808,406.20	24.33%
2017	\$ 12,308,891.75	\$ 73,422.00	\$ 12,135,469.75	2.77%
2018	\$ 14,515,097.15	\$ 156,254.00	\$ 14,358,843.15	18.32%
2019	\$ 18,050,831.14	\$ 171,727.76	\$ 17,879,103.38	24.52%



Sales Taxes Received by Location- Annual Trend

Full Fiscal Year	FY 08-09	FY 09-10	% Change from prior year	FY 10-11	% Change from prior year	FY 11-12	% Change from prior year	FY12-13	% Change from prior year	FY13-14	% Change from prior year	FY14-15	% Change from prior year	FY15-16	% Change from prior year	FY16-17	% Change from prior year	FY17-18	% Change from prior year	FY18-19
Cahaba Heights	\$ 643,425	\$ 684,844	6.4%	\$ 796,344	16.3%	\$ 944,002	18.5%	\$ 1,069,110	13.3%	\$ 1,082,149.55	1%	\$ 1,167,675.99	7.90%	\$ 1,247,829.58	6.86%	\$ 1,173,754.56	-5.9%	\$ 1,175,870.80	0.2%	\$ 1,628,272.63
Central Hwy 31 (Old Cahaba)	\$ 441,146	\$ 437,603	-0.8%	\$ 490,408	12.1%	\$ 439,408	-9.4%	\$ 477,706	-10.9%	\$ 431,395.86	-10%	\$ 343,018.42	-20.49%	\$ 1,104,285.20	221.93%	\$ 1,187,136.19	7.5%	\$ 1,320,324.93	11.2%	\$ 1,467,874.02
Columbiana	\$ 84,890	\$ 91,006	7.2%	\$ 102,329	12.4%	\$ 123,504	20.7%	\$ 127,274	3.1%	\$ 108,977.25	-14%	\$ 93,070.58	-14.60%	\$ 84,176.67	-9.56%	\$ 82,288.45	-2.2%	\$ 109,914.40	33.6%	\$ 183,508.86
Liberty Park	\$ 112,743	\$ 75,012	-33.5%	\$ 110,961	30.4%	\$ 97,782	-13.7%	\$ 110,961	13.7%	\$ 125,466.05	13%	\$ 105,405.93	-14%	\$ 111,283.03	5.58%	\$ 123,236.94	10.7%	\$ 133,396.59	8.2%	\$ 160,313.74
Multi Location	\$ 651,824	\$ 681,214	4.5%	\$ 745,663	9.5%	\$ 826,240	10.8%	\$ 821,583	-0.6%	\$ 834,962.33	2%	\$ 844,019.95	1.08%	\$ 897,999.76	6.40%	\$ 1,898,836.86	111.5%	\$ 2,602,848.29	37.1%	\$ 3,487,213.42
North Hwy 31 (Shades of Area)	\$ 2,132,313	\$ 2,100,401	-1.5%	\$ 2,176,944	3.6%	\$ 2,426,979	11.5%	\$ 2,430,864	0.2%	\$ 2,370,092.49	-3%	\$ 2,458,134.76	3.71%	\$ 2,501,443.50	1.76%	\$ 1,740,043.38	-30.4%	\$ 1,436,268.40	-17.5%	\$ 1,838,824.55
Out of Area	\$ 2,396,621	\$ 2,110,131	-12.0%	\$ 2,193,180	3.9%	\$ 2,454,087	11.9%	\$ 2,710,071	10.4%	\$ 2,529,510.10	-7%	\$ 2,944,708.94	16.41%	\$ 3,461,402.02	17.55%	\$ 3,614,291.36	4.4%	\$ 5,206,587.65	44.1%	\$ 6,367,867.94
Patchwork Farms	\$ -	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ 8,165.32		\$ -	-	\$ -	-	\$ 84,554.77
Rocky Ridge	\$ 636,294	\$ 628,892	-1.2%	\$ 663,942	5.6%	\$ 732,395	10.3%	\$ 734,473	0.3%	\$ 748,460.87	2%	\$ 743,254.05	-0.70%	\$ 747,769.14	0.61%	\$ 792,094.40	5.9%	\$ 853,117.77	7.7%	\$ 860,267.11
South Hwy 31 (Massey)	\$ 1,848,342	\$ 1,953,298	5.7%	\$ 2,066,598	5.8%	\$ 2,312,048	11.9%	\$ 2,403,070	3.9%	\$ 2,221,351.40	-8%	\$ 2,246,144.20	1.11%	\$ 1,711,569.78	-23.81%	\$ 1,592,213.55	-6.4%	\$ 1,921,584.70	20.7%	\$ 1,921,584.70
Grand Total	\$ 8,947,597	\$ 8,762,400	-2.1%	\$ 9,332,991	6.5%	\$ 10,466,758	12.3%	\$ 10,885,113	4.0%	\$ 10,452,546.50	-4.0%	\$ 10,945,432.82	4.7%	\$ 11,867,559.58	8.4%	\$ 12,208,891.75	2.9%	\$ 14,515,097.15	18.9%	\$ 16,050,831.14

Sales Taxes Received by Location- Monthly Trend

Sales Taxes by District	October	November	December	January	February	March	April	May	June	July	August	September	FY 19 TOTAL YTD	% Change from prior year YTD
Cahaba Heights	\$ 116,270.12	\$ 151,264.58	\$ 141,200.70	\$ 167,257.57	\$ 116,910.20	\$ 129,419.22	\$ 134,111.00	\$ 142,190.91	\$ 146,424.65	\$ 125,780.85	\$ 126,851.54	\$ 130,591.29	\$ 1,628,272.63	38%
Central Hwy 31	\$ 133,631.50	\$ 164,650.47	\$ 127,947.47	\$ 135,767.10	\$ 114,017.45	\$ 110,426.00	\$ 115,653.25	\$ 110,368.23	\$ 118,372.44	\$ 108,335.94	\$ 110,719.41	\$ 117,984.76	\$ 1,467,874.02	11%
Columbiana	\$ 13,536.38	\$ 13,200.52	\$ 13,664.12	\$ 17,144.18	\$ 9,024.38	\$ 16,277.94	\$ 15,190.45	\$ 19,362.91	\$ 20,297.77	\$ 14,810.39	\$ 15,787.10	\$ 15,787.10	\$ 183,508.86	67%
Liberty Park	\$ 14,813.89	\$ 8,425.53	\$ 12,085.75	\$ 24,170.19	\$ 14,953.03	\$ 13,614.04	\$ 8,688.21	\$ 14,003.64	\$ 12,438.89	\$ 14,437.27	\$ 12,732.09	\$ 9,951.21	\$ 160,313.74	20%
Multi Location	\$ 267,630.71	\$ 298,908.23	\$ 288,241.08	\$ 289,321.60	\$ 311,046.30	\$ 276,564.40	\$ 282,901.93	\$ 344,894.30	\$ 287,081.82	\$ 275,403.26	\$ 311,194.38	\$ 284,023.41	\$ 3,487,213.42	34%
North Hwy 31	\$ 146,417.54	\$ 143,941.70	\$ 162,649.86	\$ 200,945.65	\$ 124,000.70	\$ 142,674.82	\$ 157,494.94	\$ 171,563.34	\$ 159,348.43	\$ 147,353.62	\$ 138,623.60	\$ 143,805.15	\$ 1,838,824.55	28%
Out of Area	\$ 550,570.57	\$ 564,113.83	\$ 590,788.76	\$ 556,877.44	\$ 520,329.03	\$ 426,463.10	\$ 481,099.90	\$ 516,004.58	\$ 544,708.67	\$ 533,978.82	\$ 533,978.82	\$ 549,001.69	\$ 6,367,867.94	22%
Patchwork Farms	\$ 10,872.50	\$ 8,758.48	\$ 9,172.20	\$ 10,210.00	\$ 10,723.63	\$ 8,706.78	\$ 12,716.92	\$ 12,108.60	\$ 11,506.48	\$ 13,278.03	\$ 15,990.46	\$ 11,060.09	\$ 135,104.17	60%
Rocky Ridge	\$ 88,094.63	\$ 78,331.99	\$ 95,096.60	\$ 101,201.03	\$ 78,510.09	\$ 59,022.01	\$ 61,521.82	\$ 71,049.09	\$ 63,407.81	\$ 60,515.99	\$ 49,792.23	\$ 53,723.82	\$ 860,267.11	1%
South Hwy 31	\$ 135,711.35	\$ 150,302.52	\$ 155,090.61	\$ 196,950.20	\$ 140,311.62	\$ 135,279.46	\$ 168,730.99	\$ 178,835.94	\$ 168,303.68	\$ 167,344.30	\$ 158,446.01	\$ 166,078.02	\$ 1,921,584.70	21%
Grand Total	\$ 1,477,549.19	\$ 1,582,097.85	\$ 1,565,937.15	\$ 1,699,844.96	\$ 1,439,829.43	\$ 1,318,449.77	\$ 1,438,133.68	\$ 1,576,209.08	\$ 1,530,955.78	\$ 1,466,725.85	\$ 1,473,091.86	\$ 1,482,006.54	\$ 18,050,831.14	24%
SSUT	\$ 21,065.23	\$ 19,982.57	\$ 27,168.93	\$ 39,869.42	\$ 45,457.63	\$ 61,175.09	\$ 57,762.47	\$ 65,950.01	\$ 66,976.82	\$ 70,453.26	\$ 66,965.50	\$ 85,031.26	\$ 627,858.10	171%
Adjusted Total	\$ 1,498,614.42	\$ 1,602,080.42	\$ 1,593,106.08	\$ 1,739,714.38	\$ 1,485,287.06	\$ 1,379,624.86	\$ 1,495,896.15	\$ 1,642,159.09	\$ 1,597,932.60	\$ 1,537,179.11	\$ 1,540,057.36	\$ 1,567,037.80	\$ 18,678,689.33	27%

Current Month Collections	Last Year Same Month	% of Last Year-Same Mo
\$ 130,591.29	\$ 114,287.85	14%
\$ 117,984.76	\$ 135,886.93	13%
\$ 15,787.10	\$ 10,397.73	52%
\$ 9,951.21	\$ 11,035.07	-10%
\$ 284,023.41	\$ 234,108.42	21%
\$ 143,805.15	\$ 136,314.14	5%
\$ 549,001.69	\$ 591,538.24	-7%
\$ 11,060.09	\$ 9,989.87	11%
\$ 53,723.82	\$ 76,134.79	-29%
\$ 166,078.02	\$ 149,735.29	11%
\$ 1,482,006.54	\$ 1,469,428.33	1%
\$ 85,031.26	\$ 21,149.63	302%
\$ 1,567,037.80	\$ 1,990,577.96	5%

FY 2018 vs FY 2019	FY 2019 YTD	FY 2018 YTD	% Change
\$ 18,678,689.33	\$ 18,050,831.14	\$ 14,747,153.79	37%
\$ 524,283.82	\$ 15,271,437.61	\$ 15,271,437.61	4%

