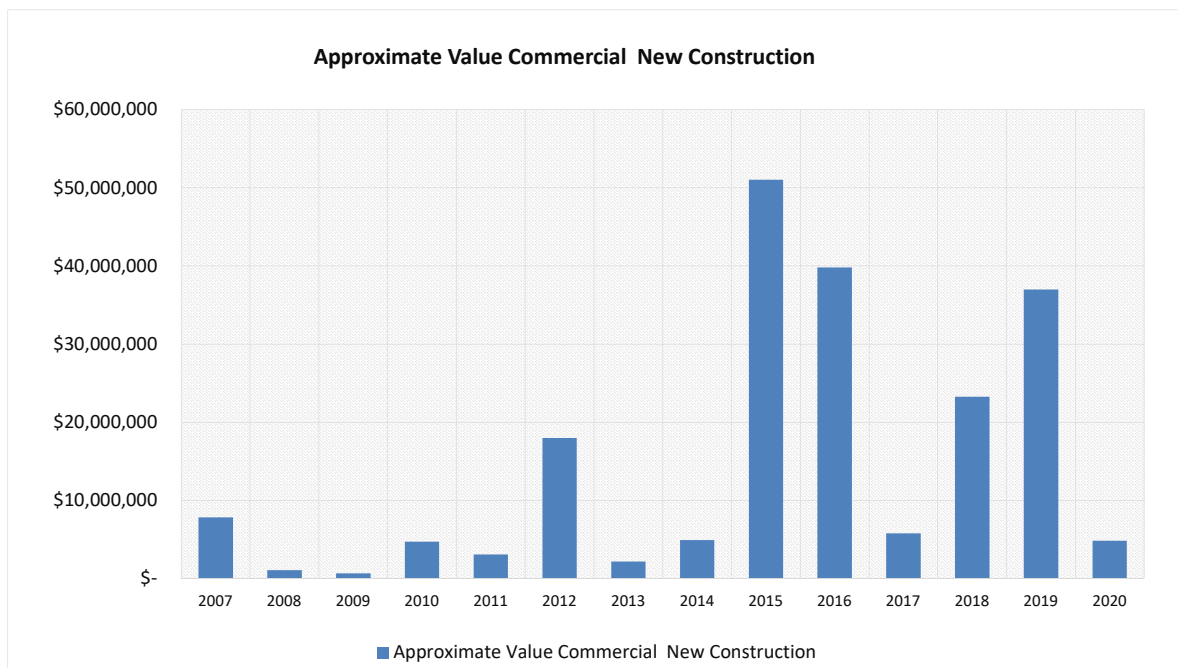
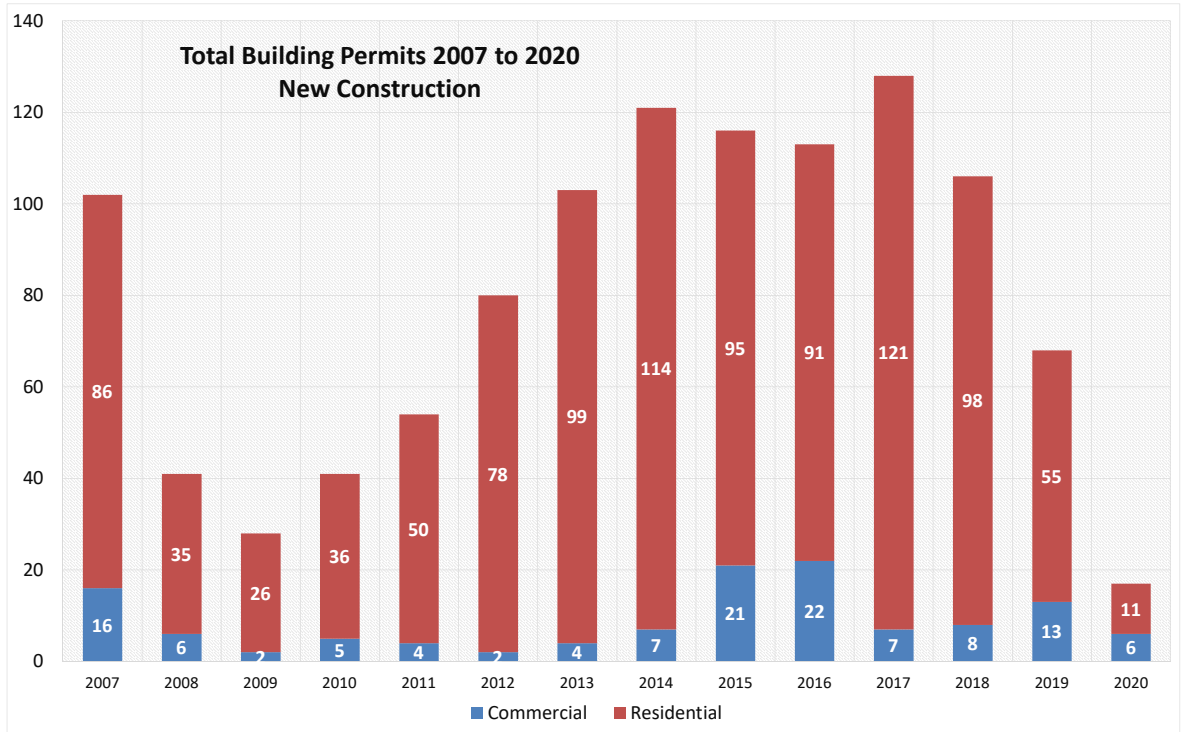


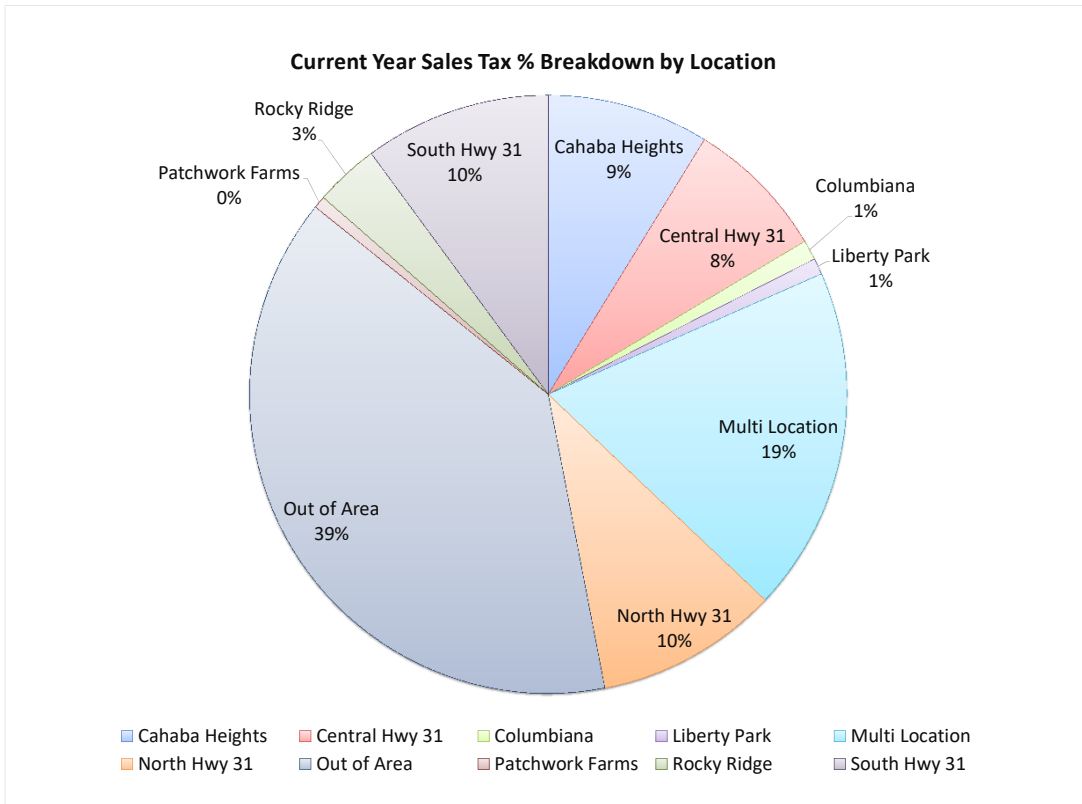
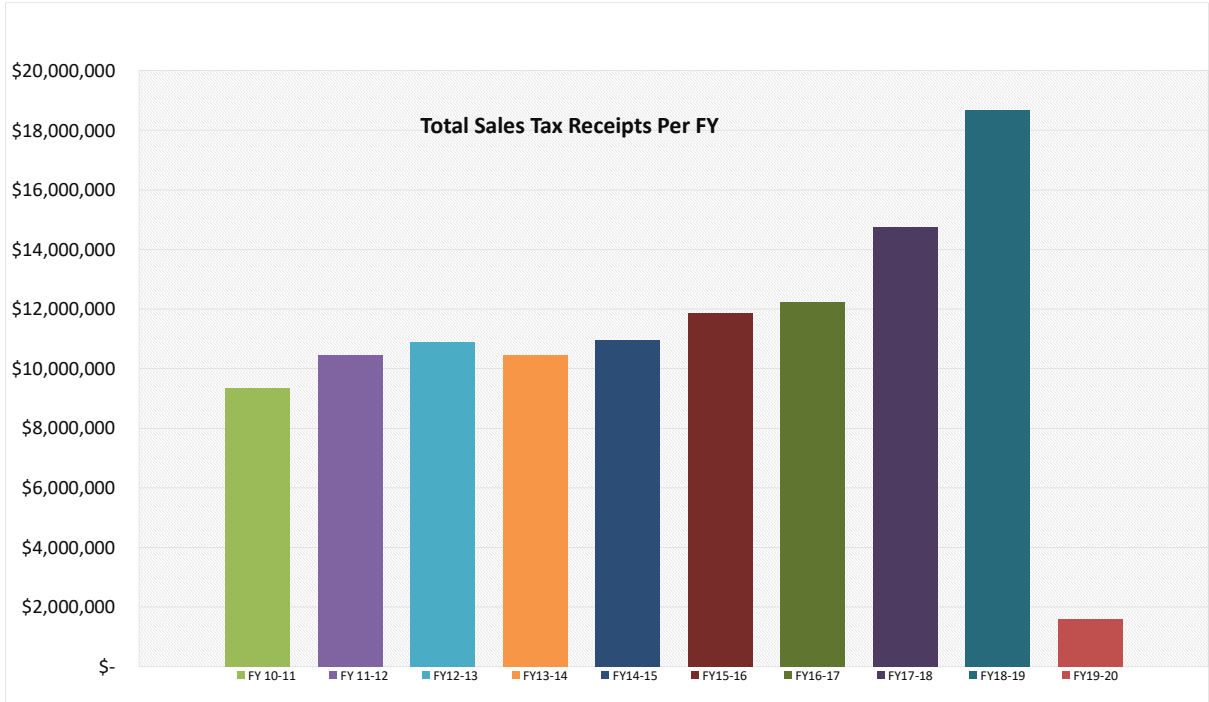


City of Vestavia Hills Monthly Growth Dashboard
Sales Tax & Building Permits
 as of October 31, 2019





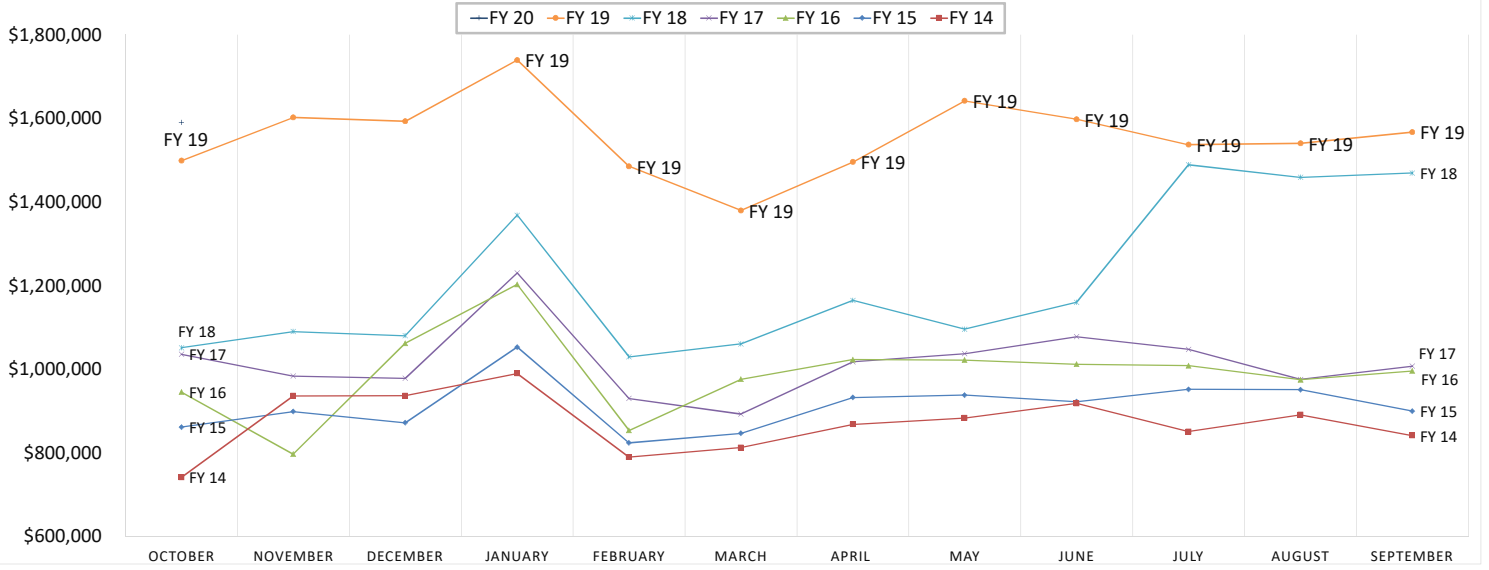
City of Vestavia Hills Monthly Growth Dashboard
Sales Tax & Building Permits
 as of October 31, 2019



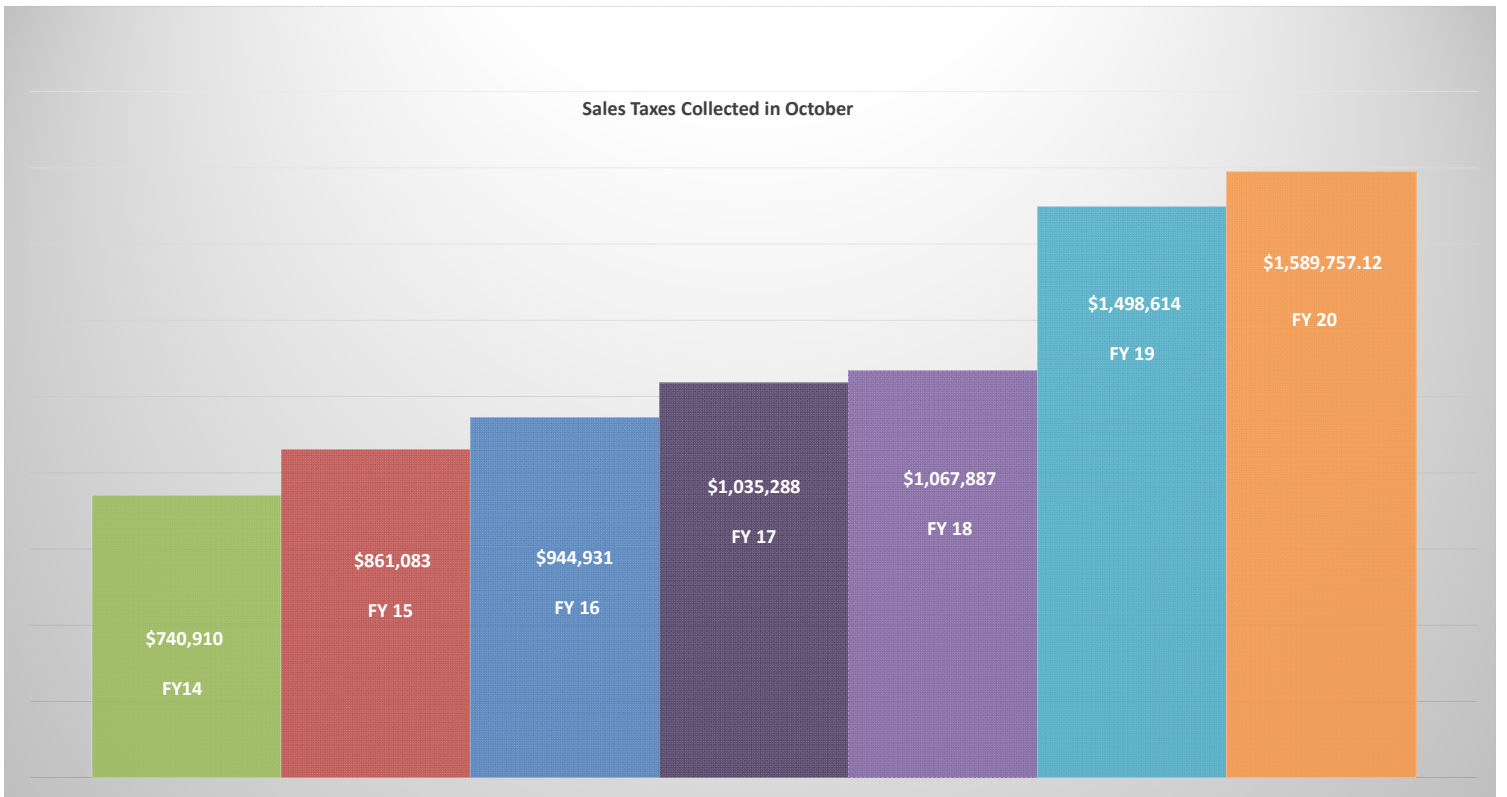


City of Vestavia Hills Monthly Growth Dashboard
Sales Tax & Building Permits
 as of October 31, 2019

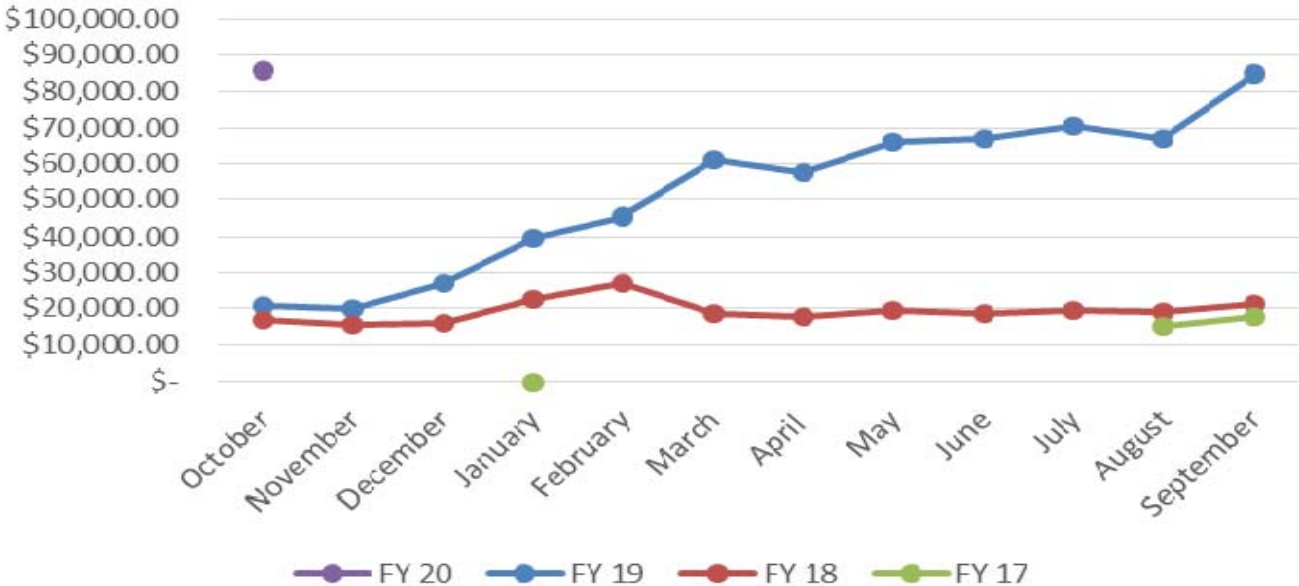
TOTAL MONTHLY SALES TAX RECEIPTS



Sales Taxes Collected in October



SSUT Monthly Receipts





City of Vestavia Hills Monthly Growth Dashboard
Sales Tax
Building Permits
as of October 31, 2019

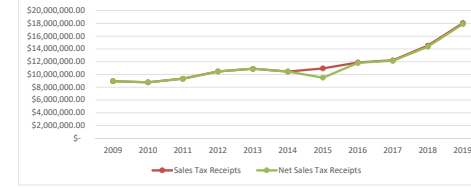
Building Permits by Fiscal Year

Fiscal Year	Commercial Permits New	Residential Permits New	Total	Approximate Value Commercial New Construction
2007		16	86	102 \$ 7,817,880.00
2008	6	35	41	1,077,814.44
2009	2	26	28	648,730.00
2010	5	36	41	4,728,444.44
2011	4	50	54	3,094,222.22
2012	2	78	80	18,005,555.56
2013	4	99	103	2,174,855.56
2014	7	114	121	4,936,671.11
2015	21	95	116	51,031,000.00
2016	22	91	113	39,792,455.00
2017	7	121	128	5,775,931.00
2018	8	98	106	23,287,414.00
2019	13	68	81	36,983,065.00
2020	6	11	17	4,833,020.00

Net Sales Tax Per Fiscal Year

Fiscal Year	Sales Tax Receipts	Economic Incentives Paid In Fiscal Year	Net Sales Tax Receipts	% Change in Net Sales Tax Receipts
2009	\$ 8,947,596.94	\$ -	\$ 8,947,596.94	
2010	\$ 8,762,399.88	\$ -	\$ 8,762,399.88	-2.07%
2011	\$ 9,332,990.69	\$ -	\$ 9,332,990.69	6.51%
2012	\$ 10,466,758.27	\$ -	\$ 10,466,758.27	12.15%
2013	\$ 10,885,112.65	\$ -	\$ 10,885,112.65	4.00%
2014	\$ 10,452,546.50	\$ -	\$ 10,452,546.50	-3.97%
2015	\$ 10,945,432.82	\$ 1,447,586.26	\$ 9,497,846.56	-9.13%
2016	\$ 11,867,559.58	\$ 59,153.38	\$ 11,808,406.20	24.33%
2017	\$ 12,208,891.75	\$ 73,422.00	\$ 12,135,469.75	2.77%
2018	\$ 14,515,097.15	\$ 156,254.00	\$ 14,358,843.15	18.32%
2019	\$ 18,050,831.14	\$ 171,727.76	\$ 17,879,103.38	24.52%
2020				

Sales Tax Receipts vs Net Sales Tax Receipts thru FY 2019



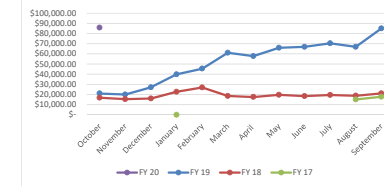
Sales Taxes Received by Location- Annual Trend

Fiscal Year	FY 10-11	FY 11-12	% Change from prior year	FY12-13	% Change from prior year	FY13-14	% Change from prior year	FY14-15	% Change from prior year	FY15-16	% Change from prior year	FY16-17	% Change from prior year	FY17-18	% Change from prior year	FY18-19	% Change from prior year	FY19-20
Cahaba Heights	\$ 796,344	\$ 944,002	18.5%	\$ 1,069,110	13.3%	\$ 1,082,149.55	1%	\$ 1,167,675.99	7.90%	\$ 1,247,829.58	6.86%	\$ 1,173,754.56	-5.9%	\$ 1,175,870.80	0.2%	\$ 1,628,272.63	38.5%	\$ 131,850.77
Central Hwy 31 (Old Creek)	\$ 490,408	\$ 556,333	9.4%	\$ 477,706	-10.9%	\$ 431,395.86	-10%	\$ 343,018.42	-20.49%	\$ 1,104,285.20	221.93%	\$ 1,187,136.19	7.5%	\$ 1,320,324.93	11.2%	\$ 1,467,874.02	11.2%	\$ 115,602.98
Columbiana	\$ 102,329	\$ 123,504	20.7%	\$ 127,274	3.1%	\$ 108,977.25	-14%	\$ 93,070.58	-9.58%	\$ 84,176.67	-8.28%	\$ 82,288.45	-2.2%	\$ 109,914.40	33.6%	\$ 183,508.86	67.0%	\$ 16,131.79
Liberty Park	\$ 97,782	\$ 111,170	13.7%	\$ 110,961	-0.2%	\$ 125,466.65	13%	\$ 105,405.93	-15.99%	\$ 111,283.93	5.58%	\$ 123,236.94	10.7%	\$ 133,396.59	8.2%	\$ 160,313.74	20.2%	\$ 13,127.82
Multi Location	\$ 745,663	\$ 826,240	10.8%	\$ 821,583	-0.6%	\$ 834,962.33	2%	\$ 844,019.95	1.08%	\$ 897,999.76	6.40%	\$ 1,898,836.86	111.5%	\$ 2,602,848.29	37.1%	\$ 3,487,213.42	34.0%	\$ 280,673.40
North Hwy 31 (Shades Cres)	\$ 2,176,944	\$ 2,426,979	11.5%	\$ 2,430,864	0.2%	\$ 2,370,092.49	-3%	\$ 2,458,134.76	3.71%	\$ 2,501,443.50	1.76%	\$ 1,740,943.38	-30.4%	\$ 1,436,268.40	-17.5%	\$ 1,838,824.55	28.0%	\$ 148,827.38
Out of Area	\$ 2,193,180	\$ 2,454,087	11.9%	\$ 2,710,071	10.4%	\$ 2,529,510.10	-7%	\$ 2,944,708.94	16.41%	\$ 3,614,291.36	17.55%	\$ 3,614,291.36	4.4%	\$ 5,206,587.65	44.1%	\$ 6,367,867.94	22.3%	\$ 585,670.03
Patchwork Farms										\$ 8,165.52				\$ 84,554.77	935.5%	\$ 135,104.17	59.8%	\$ 9,956.41
Rocky Ridge	\$ 663,942	\$ 732,395	10.3%	\$ 734,473	0.3%	\$ 748,460.87	2%	\$ 745,254.05	-0.70%	\$ 747,769.14	0.61%	\$ 792,094.40	5.9%	\$ 853,117.77	7.7%	\$ 860,267.11	0.8%	\$ 52,178.55
South Hwy 31 (Massey Rd)	\$ 2,066,398	\$ 2,312,048	11.9%	\$ 2,403,070	3.9%	\$ 2,221,551.40	-8%	\$ 2,246,144.20	1.11%	\$ 1,711,569.78	-23.81%	\$ 1,589,044.09	-7.1%	\$ 1,502,213.55	0.2%	\$ 1,921,584.70	20.7%	\$ 151,837.39
Grand Total	\$ 9,332,991	\$ 10,466,758	12.1%	\$ 10,885,113	4.0%	\$ 10,452,546.50	-4.0%	\$ 10,945,432.82	4.7%	\$ 11,867,559.58	8.4%	\$ 12,208,891.75	2.9%	\$ 14,515,097.15	18.9%	\$ 18,050,831.14	24.4%	\$ 1,503,856.52

Sales Taxes Received by Location- Monthly Trend

Sales Taxes by District FY 20	October	November	December	January	February	March	April	May	June	July	August	September	FY 19 TOTAL YTD	% Change from prior year YTD
Cahaba Heights	\$ 131,850.77												\$ 131,850.77	13.40%
Central Hwy 31	\$ 115,602.98												\$ 115,602.98	-13.49%
Columbiana	\$ 16,131.79												\$ 16,131.79	19.17%
Liberty Park	\$ 13,127.82												\$ 13,127.82	-11.38%
Multi Location	\$ 280,673.40												\$ 280,673.40	4.87%
North Hwy 31	\$ 148,827.38												\$ 148,827.38	1.65%
Out of Area	\$ 583,670.03												\$ 583,670.03	6.01%
Patchwork Farms	\$ 9,956.41												\$ 9,956.41	-8.43%
Rocky Ridge	\$ 52,178.55												\$ 52,178.55	-40.77%
South Hwy 31	\$ 151,837.39												\$ 151,837.39	11.88%
Grand Total	\$ 1,503,856.52												\$ 1,503,856.52	1.78%
SSUT	\$ 85,900.60												\$ 85,900.60	307.78%
Adjusted Total	\$ 1,589,757.12												\$ 1,589,757.12	6.08%

SSUT Monthly Receipts



Sales Taxes by District FY 19	October	November	December	January	February	March	April	May	June	July	August	September	FY 19 TOTAL YTD	% Change from prior year YTD
Cahaba Heights	\$ 116,270.12	\$ 151,264.58	\$ 141,200.70	\$ 167,257.57	\$ 116,910.20	\$ 129,419.22	\$ 134,111.00	\$ 142,190.91	\$ 146,424.65	\$ 125,780.85	\$ 126,851.54	\$ 130,591.29	\$ 1,628,272.63	38%
Central Hwy 31	\$ 133,631.50	\$ 164,650.47	\$ 127,947.47	\$ 135,767.10	\$ 114,017.45	\$ 110,426.00	\$ 115,653.25	\$ 110,368.23	\$ 118,372.44	\$ 108,335.94	\$ 110,719.41	\$ 117,084.76	\$ 1,467,874.02	11%
Columbiana	\$ 13,536.38	\$ 13,200.52	\$ 13,664.12	\$ 17,144.18	\$ 9,024.38	\$ 16,277.94	\$ 15,212.72	\$ 15,190.45	\$ 20,297.77	\$ 19,362.91	\$ 14,810.39	\$ 15,787.10	\$ 183,508.86	67%
Liberty Park	\$ 14,813.89	\$ 8,425.53	\$ 12,085.75	\$ 24,170.19	\$ 14,953.03	\$ 13,614.04	\$ 8,688.21	\$ 14,003.64	\$ 12,438.89	\$ 14,437.27	\$ 12,732.09	\$ 9,951.21	\$ 160,313.74	20%
Multi Location	\$ 267,630.71	\$ 298,908.23	\$ 258,241.08	\$ 289,321.60	\$ 311,046.30	\$ 276,566.40	\$ 282,901.93	\$ 344,894.30	\$ 287,081.82	\$ 275,403.26	\$ 311,194.38	\$ 284,023.41	\$ 3,487,213.42	34%
North Hwy 31	\$ 146,417.54	\$ 143,941.70	\$ 162,649.86	\$ 200,945.65	\$ 124,003.70	\$ 142,674.82	\$ 157,496.94	\$ 171,563.34	\$ 159,348.63	\$ 147,353.62	\$ 138,623.60	\$ 143,805.15	\$ 1,838,824.55	28%
Out of Area	\$ 550,750.57	\$ 564,113.83	\$ 390,788.76	\$ 556,877.44	\$ 520,329.03	\$ 426,463.10	\$ 481,099.90	\$ 516,004.58	\$ 544,708.47	\$ 535,978.82	\$ 533,931.75	\$ 549,001.69	\$ 6,367,867.94	22%
Patchwork Farms	\$ 10,872.50	\$ 8,758.48	\$ 9,172.20	\$ 10,210.00	\$ 10,723.63	\$ 8,706.78	\$ 12,716.92	\$ 12,108.60	\$ 11,506.48	\$ 13,278.03	\$ 15,990.46	\$ 11,060.09	\$ 135,104.17	60%
Rocky Ridge	\$ 88,094.63	\$ 78,331.09	\$ 95,096.60	\$ 101,201.03	\$ 78,510.09	\$ 59,022.01	\$ 61,521.82	\$ 71,049.09	\$ 63,407.81	\$ 60,515.99	\$ 49,792.23	\$ 53,723.82	\$ 860,267.11	1%
South Hwy 31	\$ 135,711.35	\$ 150,502.52	\$ 155,090.61	\$ 196,950.20	\$ 140,311.62	\$ 135,279.46	\$ 168,730.99	\$ 178,835.94	\$ 168,303.68	\$ 167,344.30	\$ 158,446.01	\$ 166,078.02	\$ 1,921,584.70	21%
Grand Total	\$ 1,477,549.19	\$ 1,582,097.85	\$ 1,565,937.15	\$ 1,699,829.43	\$ 1,439,829.43	\$ 1,318,449.77	\$ 1,438,133.68	\$ 1,576,209.08	\$ 1,530,955.78	\$ 1,466,725.85	\$ 1,473,091.86	\$ 1,482,006.54	\$ 18,050,831.14	24%
SSUT	\$ 21,065.23	\$ 19,982.57	\$ 27,168.93	\$ 39,869.42	\$ 45,457.63	\$ 61,175.09	\$ 57,762.47	\$ 65,950.01	\$ 66,976.82	\$ 70,453.26	\$ 66,965.50	\$ 85,031.26	\$ 627,858.19	171%
Adjusted Total	\$ 1,498,614.42	\$ 1,602,080.42	\$ 1,593,106.08	\$ 1,739,714.38	\$ 1,485,287.06	\$ 1,379,624.86	\$ 1,495,896.15	\$ 1,642,159.09	\$ 1,597,932.60	\$ 1,537,179.11	\$ 1,540,057.36	\$ 1,567,037.80	\$ 18,678,689.33	27%

