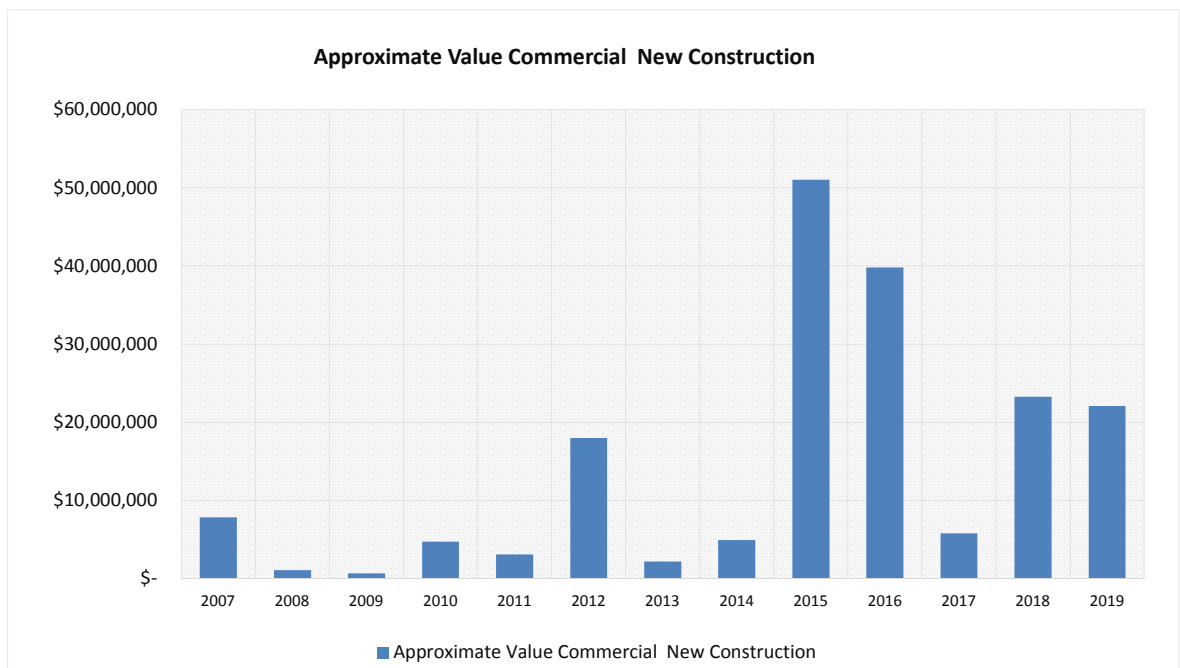
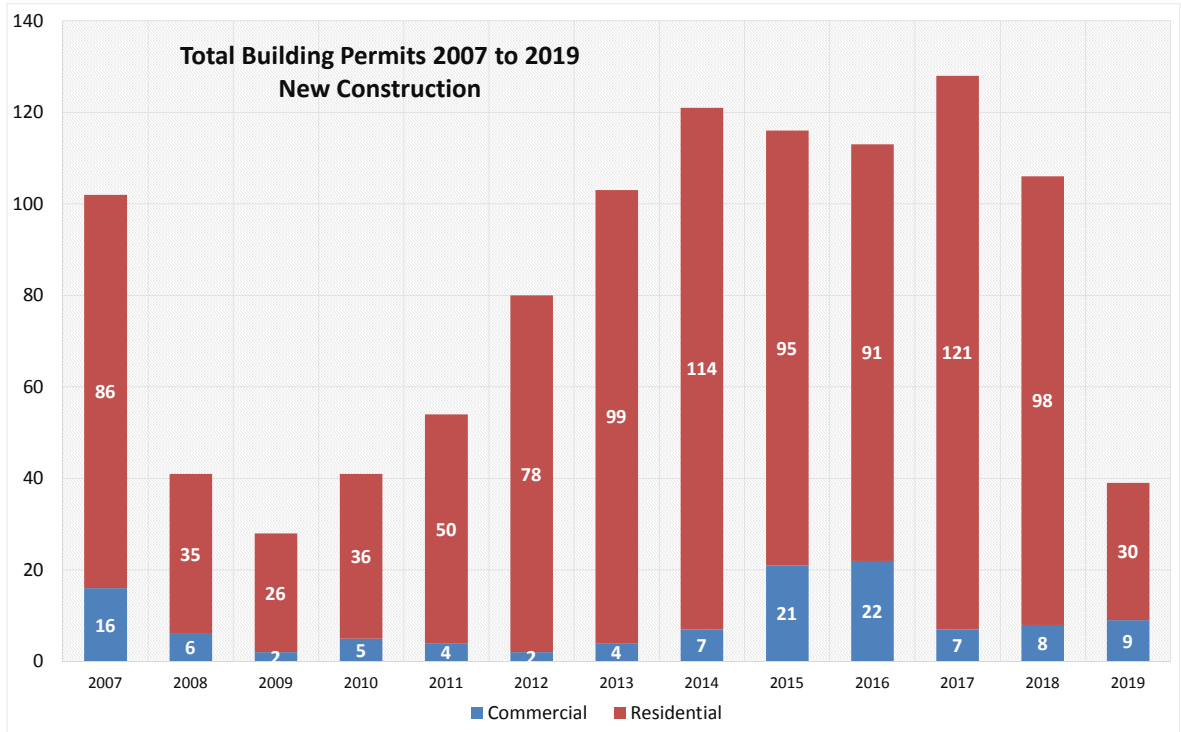


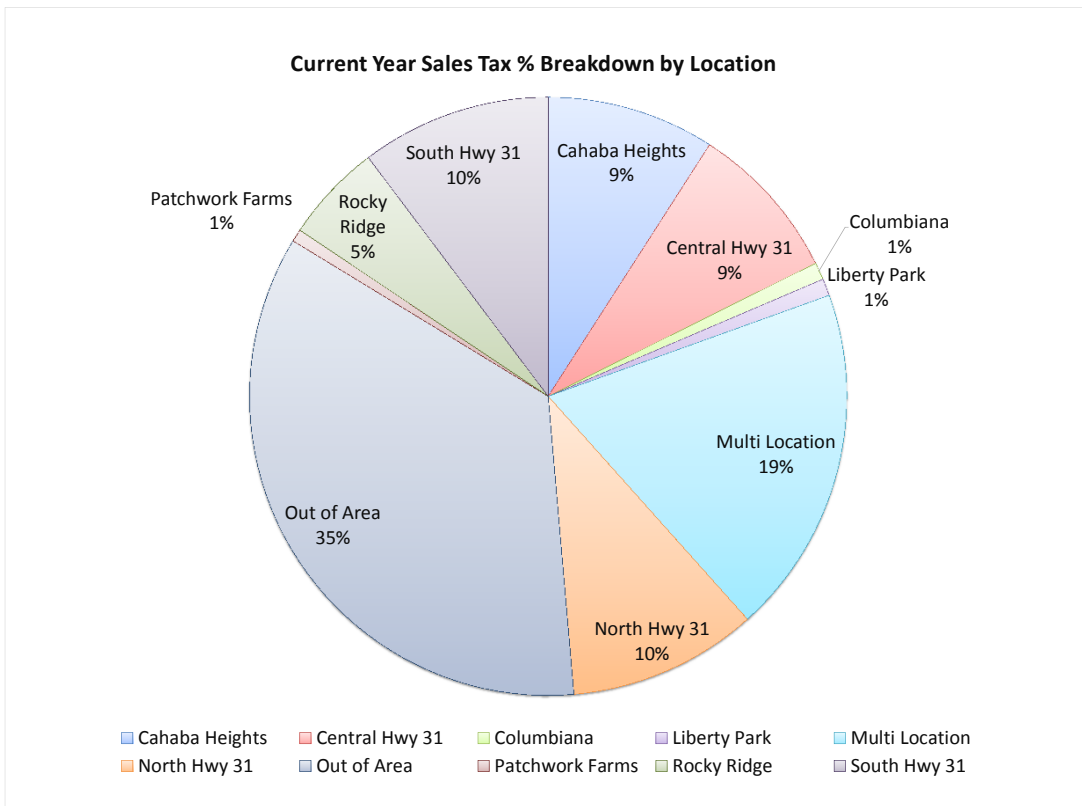
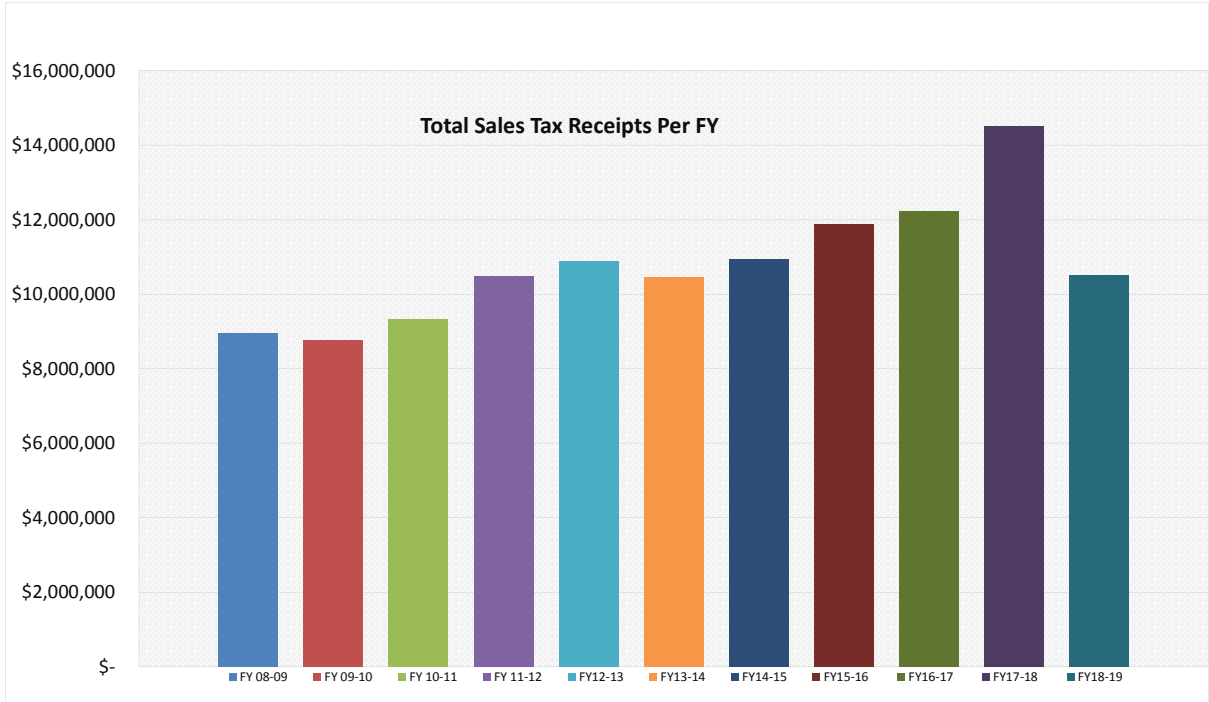


**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
 as of April 30, 2019





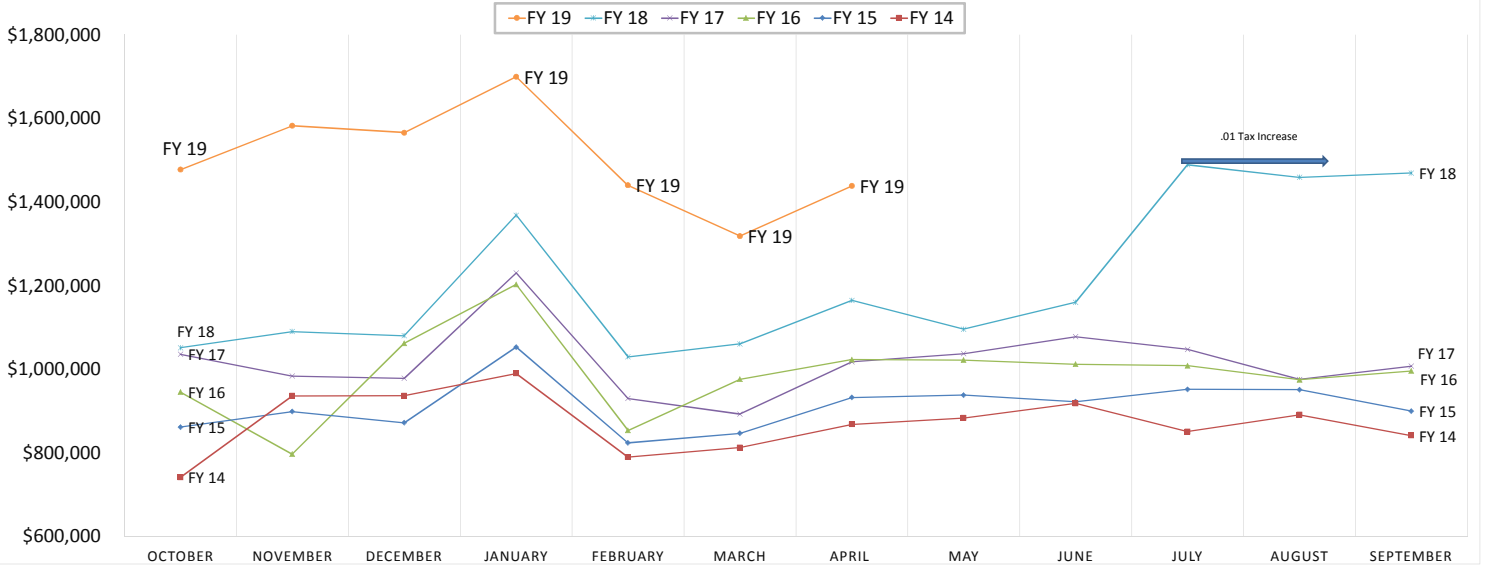
**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
 as of April 30, 2019



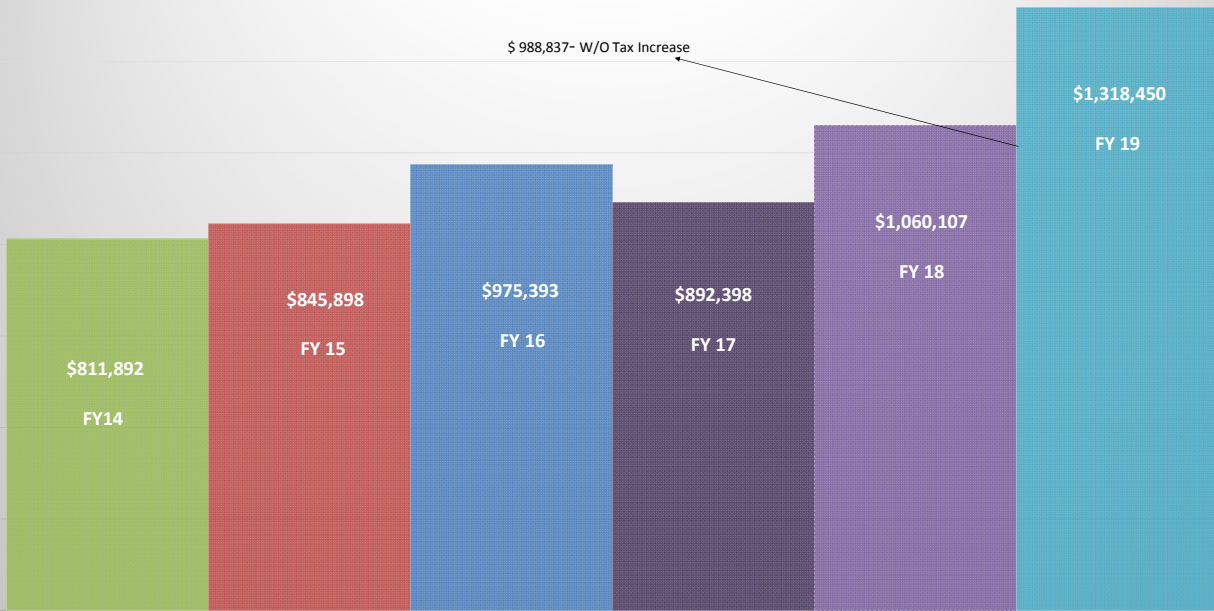


**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
**as of April 30, 2019**

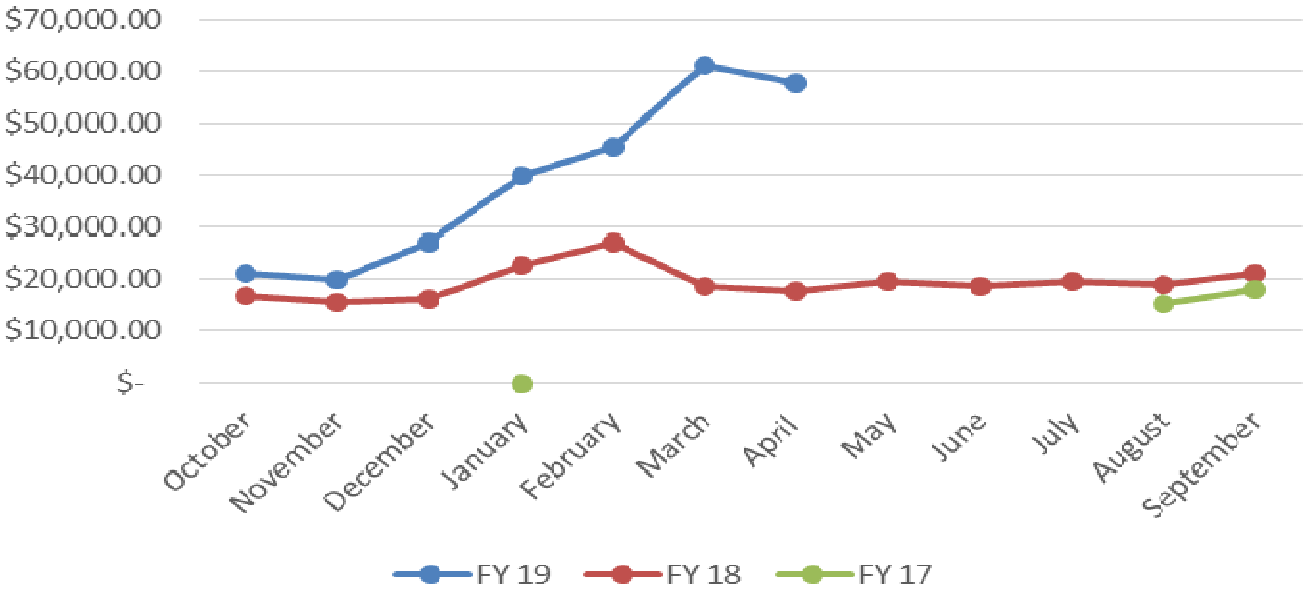
**TOTAL MONTHLY SALES TAX RECEIPTS**



**Sales Taxes Collected in April**



### SSUT Monthly Receipts





**City of Vestavia Hills Monthly Growth Dashboard**

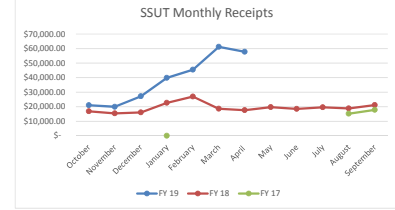
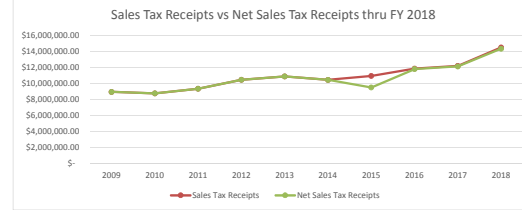
**Sales Tax  
Building Permits  
as of April 30, 2019**

**Building Permits by Fiscal Year**

Fiscal Year	Commercial Permits New	Residential Permits New	Total	Approximate Value Commercial New Construction
2007	16	86	102	\$ 7,817,880.00
2008	6	35	41	\$ 1,077,814.44
2009	2	26	28	\$ 648,730.00
2010	5	36	41	\$ 4,728,444.44
2011	4	50	54	\$ 3,094,222.22
2012	2	78	80	\$ 18,005,555.56
2013	4	99	103	\$ 2,174,855.56
2014	7	114	121	\$ 4,936,671.11
2015	21	95	116	\$ 51,031,000.00
2016	22	91	113	\$ 39,792,455.00
2017	7	121	128	\$ 5,775,931.00
2018	8	98	106	\$ 23,287,414.00
2019	9	30	39	\$ 22,071,477.00

**Net Sales Tax Per Fiscal Year**

Fiscal Year	Sales Tax Receipts	Economic Incentives Paid In Fiscal Year	Net Sales Tax Receipts	% Change in Net Sales Tax Receipts
2009	\$ 8,947,596.94	\$ -	\$ 8,947,596.94	
2010	\$ 8,762,399.88	\$ -	\$ 8,762,399.88	-2.07%
2011	\$ 9,332,990.69	\$ -	\$ 9,332,990.69	6.51%
2012	\$ 10,466,758.27	\$ -	\$ 10,466,758.27	12.15%
2013	\$ 10,885,112.65	\$ -	\$ 10,885,112.65	4.00%
2014	\$ 10,452,546.50	\$ -	\$ 10,452,546.50	-3.97%
2015	\$ 10,945,432.82	\$ 1,447,586.26	\$ 9,497,846.56	-9.13%
2016	\$ 11,867,559.58	\$ 59,153.38	\$ 11,808,406.20	24.33%
2017	\$ 12,308,891.75	\$ 73,422.00	\$ 12,135,469.75	2.77%
2018	\$ 14,515,097.15	\$ 156,254.00	\$ 14,358,843.15	18.32%



**Sales Taxes Received by Location- Annual Trend**

Full Fiscal Year	FY 08-09	FY 09-10	% Change from prior year	FY 10-11	% Change from prior year	FY 11-12	% Change from prior year	FY 12-13	% Change from prior year	FY 13-14	% Change from prior year	FY 14-15	% Change from prior year	FY 15-16	% Change from prior year	FY 16-17	% Change from prior year	FY 17-18	% Change from prior year	FY 18-19
Cabaha Heights	\$ 643,425	\$ 684,844	6.4%	\$ 796,344	16.3%	\$ 944,002	18.5%	\$ 1,069,110	13.3%	\$ 1,082,149.55	1%	\$ 1,167,675.99	7.90%	\$ 1,247,829.58	6.86%	\$ 1,173,754.56	-5.9%	\$ 1,175,870.80	0.2%	\$ 692,903.17
Central Hwy 31 (Old Columbia)	\$ 441,146	\$ 437,603	-0.8%	\$ 490,408	12.1%	\$ 536,333	9.4%	\$ 477,706	-10.9%	\$ 343,018.42	-20.49%	\$ 1,104,285.20	221.93%	\$ 1,187,136.19	7.5%	\$ 1,320,324.93	11.2%	\$ 676,013.99		
Columbiana	\$ 84,890	\$ 91,906	7.2%	\$ 102,329	12.4%	\$ 123,504	20.7%	\$ 127,274	3.1%	\$ 108,977.25	-14%	\$ 93,070.58	-9.56%	\$ 82,288.45	-2.2%	\$ 109,914.40	33.6%	\$ 66,569.58		
Liberty Park	\$ 112,743	\$ 75,012	-33.5%	\$ 97,782	30.4%	\$ 111,170	13.7%	\$ 110,961	-0.2%	\$ 125,466.65	13%	\$ 105,405.93	-15.99%	\$ 111,283.93	5.58%	\$ 133,396.59	8.2%	\$ 74,448.39		
Multi Location	\$ 651,824	\$ 681,214	4.5%	\$ 745,663	9.5%	\$ 821,583	10.8%	\$ 834,962.33	2%	\$ 844,019.95	1.08%	\$ 807,999.76	-6.40%	\$ 1,898,836.86	111.5%	\$ 2,602,848.29	37.1%	\$ 1,425,147.92		
North Hwy 31 (Shades Out of Area)	\$ 2,132,313	\$ 2,100,401	-1.5%	\$ 2,176,944	3.6%	\$ 2,426,979	11.5%	\$ 2,430,864	0.2%	\$ 2,370,092.49	-3%	\$ 2,458,134.76	3.71%	\$ 2,501,443.50	1.76%	\$ 1,740,043.38	-30.4%	\$ 1,436,268.40	-17.5%	\$ 777,988.45
Out of Area	\$ 2,396,621	\$ 2,110,131	-12.0%	\$ 2,193,180	3.9%	\$ 2,454,087	11.9%	\$ 2,710,071	10.4%	\$ 2,529,510.10	-7%	\$ 2,944,708.94	16.41%	\$ 3,461,402.02	17.55%	\$ 5,614,291.36	44.1%	\$ 5,206,587.65	44.1%	\$ 2,782,679.63
Patchwork Farms	\$ -	\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -		\$ 8,165.52		\$ 84,554.77	935.5%	\$ 49,736.81
Rocky Ridge	\$ 636,294	\$ 628,892	-1.2%	\$ 663,942	5.6%	\$ 732,395	10.3%	\$ 734,473	0.3%	\$ 748,460.87	2%	\$ 743,254.05	-0.70%	\$ 747,709.14	0.61%	\$ 792,094.40	5.9%	\$ 853,117.77	7.7%	\$ 441,234.34
South Hwy 31 (Massey)	\$ 1,848,342	\$ 1,953,298	5.7%	\$ 2,066,398	5.8%	\$ 2,312,048	11.9%	\$ 2,403,070	3.9%	\$ 2,221,551.40	-8%	\$ 2,246,144.20	1.11%	\$ 1,711,309.78	-23.81%	\$ 1,589,044.09	-7.1%	\$ 1,592,213.55	0.2%	\$ 778,566.30
<b>Grand Total</b>	<b>\$ 8,947,597</b>	<b>\$ 8,762,400</b>	<b>-2.1%</b>	<b>\$ 9,332,991</b>	<b>6.5%</b>	<b>\$ 10,466,758</b>	<b>12.1%</b>	<b>\$ 10,885,113</b>	<b>4.0%</b>	<b>\$ 10,452,546.50</b>	<b>-4.0%</b>	<b>\$ 10,945,432.82</b>	<b>4.7%</b>	<b>\$ 11,867,559.58</b>	<b>8.4%</b>	<b>\$ 12,208,891.75</b>	<b>2.9%</b>	<b>\$ 14,515,097.15</b>	<b>18.5%</b>	<b>\$ 7,765,258.58</b>

**Sales Taxes Received by Location- Monthly Trend**

Sales Taxes by District FY 19	October	November	December	January	February	March	April	May	June	July	August	September	FY 19 TOTAL YTD	% Change from prior year YTD
Cabaha Heights	\$ 116,270.12	\$ 151,264.58	\$ 141,200.70	\$ 167,257.57	\$ 116,910.20	\$ 129,419.22	\$ 134,111.00						\$ 956,433.39	46%
Central Hwy 31	\$ 133,631.50	\$ 164,650.47	\$ 127,947.47	\$ 135,767.10	\$ 114,017.45	\$ 110,426.00	\$ 115,653.25						\$ 902,093.24	26%
Columbiana	\$ 13,536.38	\$ 13,200.52	\$ 13,664.12	\$ 17,144.18	\$ 16,277.94	\$ 15,212.72	\$ 16,277.94						\$ 98,600.24	73%
Liberty Park	\$ 14,813.89	\$ 8,425.53	\$ 12,085.75	\$ 24,170.19	\$ 14,953.03	\$ 13,614.04	\$ 8,688.21						\$ 96,750.64	19%
Multi Location	\$ 267,630.71	\$ 298,908.23	\$ 258,241.08	\$ 289,321.60	\$ 311,046.30	\$ 276,566.40	\$ 282,901.93						\$ 1,984,616.25	41%
North Hwy 31	\$ 146,417.54	\$ 143,941.70	\$ 162,649.86	\$ 200,945.65	\$ 124,003.70	\$ 142,674.82	\$ 157,496.94						\$ 1,078,130.21	33%
Out of Area	\$ 550,570.57	\$ 564,113.83	\$ 590,788.76	\$ 556,877.44	\$ 520,329.03	\$ 426,463.10	\$ 481,099.90						\$ 3,690,242.63	36%
Patchwork Farms	\$ 10,872.50	\$ 8,758.48	\$ 9,172.20	\$ 10,210.00	\$ 10,723.63	\$ 8,706.78	\$ 12,716.92						\$ 71,160.51	72%
Rocky Ridge	\$ 88,094.63	\$ 78,331.99	\$ 95,096.60	\$ 101,201.03	\$ 78,510.09	\$ 59,022.01	\$ 61,521.82						\$ 561,778.17	22%
South Hwy 31	\$ 135,711.35	\$ 150,502.52	\$ 155,090.61	\$ 196,950.20	\$ 140,311.62	\$ 135,279.46	\$ 168,730.99						\$ 1,082,576.75	21%
<b>Grand Total</b>	<b>\$ 1,477,549.19</b>	<b>\$ 1,582,097.85</b>	<b>\$ 1,565,937.15</b>	<b>\$ 1,699,844.96</b>	<b>\$ 1,439,829.43</b>	<b>\$ 1,318,449.77</b>	<b>\$ 1,438,133.68</b>						\$ 10,521,842.05	34%
SSUT	\$ 21,065.23	\$ 19,982.57	\$ 27,168.93	\$ 39,869.42	\$ 45,457.63	\$ 61,175.09	\$ 57,762.47						\$ 272,481.34	103%
<b>Adjusted Total</b>	<b>\$ 1,498,614.42</b>	<b>\$ 1,602,080.42</b>	<b>\$ 1,593,106.08</b>	<b>\$ 1,739,714.38</b>	<b>\$ 1,485,287.06</b>	<b>\$ 1,379,624.86</b>	<b>\$ 1,495,896.15</b>						\$ 10,794,323.37	35%

Current Month Collections	25% of Total-Share to Comm Spaces	Current Month Less New Tax	% of Last Year-Same Mo
\$ 134,111.00	\$ 33,527.75	\$ 100,583.25	9%
\$ 115,653.25	\$ 28,913.31	\$ 86,739.94	-22%
\$ 15,212.72	\$ 3,803.18	\$ 11,409.54	70%
\$ 8,688.21	\$ 2,172.05	\$ 6,516.16	-45%
\$ 282,901.93	\$ 70,725.48	\$ 212,176.45	6%
\$ 157,496.94	\$ 39,374.24	\$ 118,122.71	-3%
\$ 481,099.90	\$ 120,274.98	\$ 360,824.93	-11%
\$ 12,716.92	\$ 3,179.23	\$ 9,537.69	35%
\$ 61,521.82	\$ 15,380.46	\$ 46,141.37	-35%
\$ 168,730.99	\$ 42,182.75	\$ 126,548.24	-7%
\$ 1,438,133.68	\$ 359,533.42	\$ 1,078,600.26	-7%
\$ 57,762.47	\$ -	\$ 57,762.47	103%
	\$ 1,136,362.73		-4%

FY 2018 vs FY 2019	% Change
FY 2019 YTD	\$ 10,794,323.37
FY 2018 YTD	\$ 7,876,948.16
FY 2019 YTD (Adjusted)	\$ 8,163,862.86
Difference	\$ 186,914.70
% Change	2%

