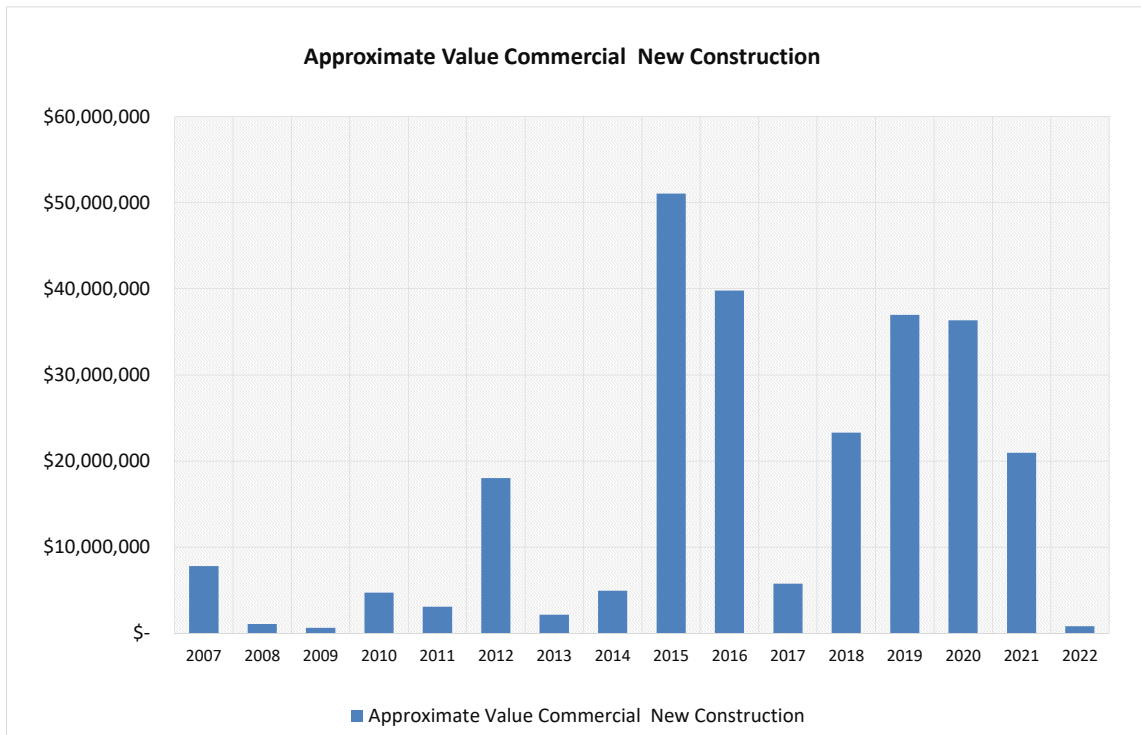
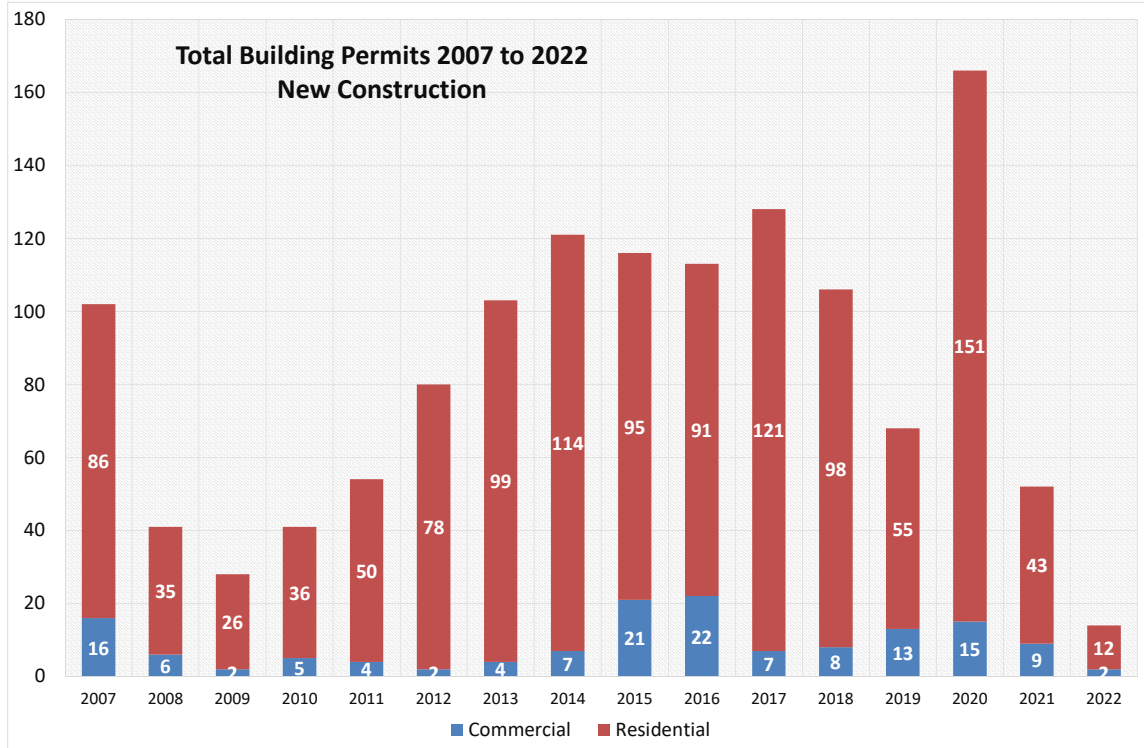


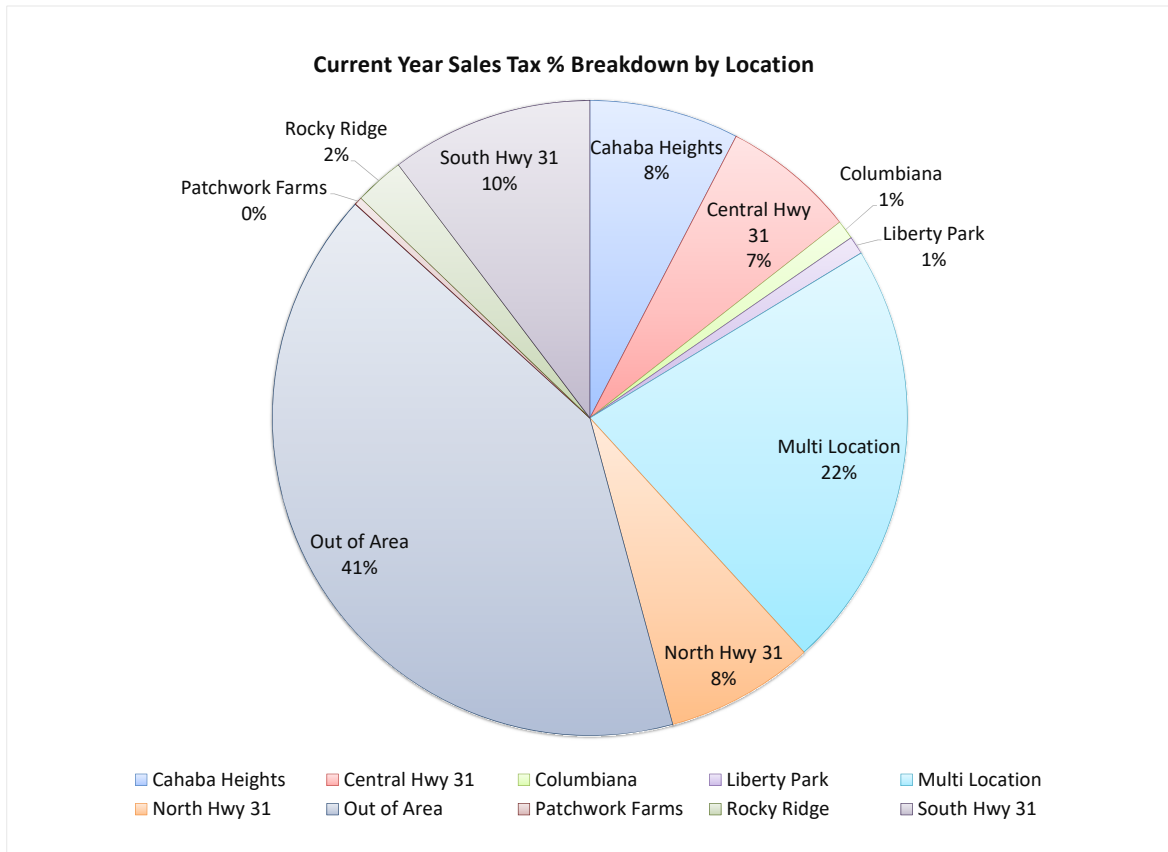
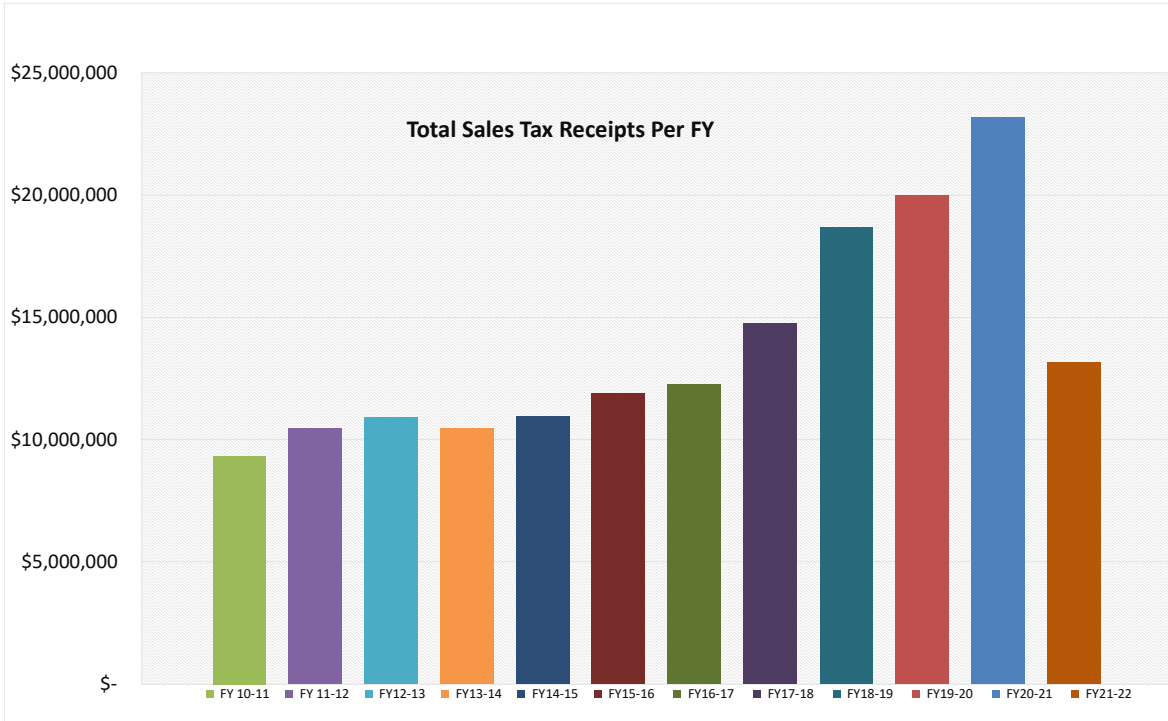


**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
 as of March 31, 2022



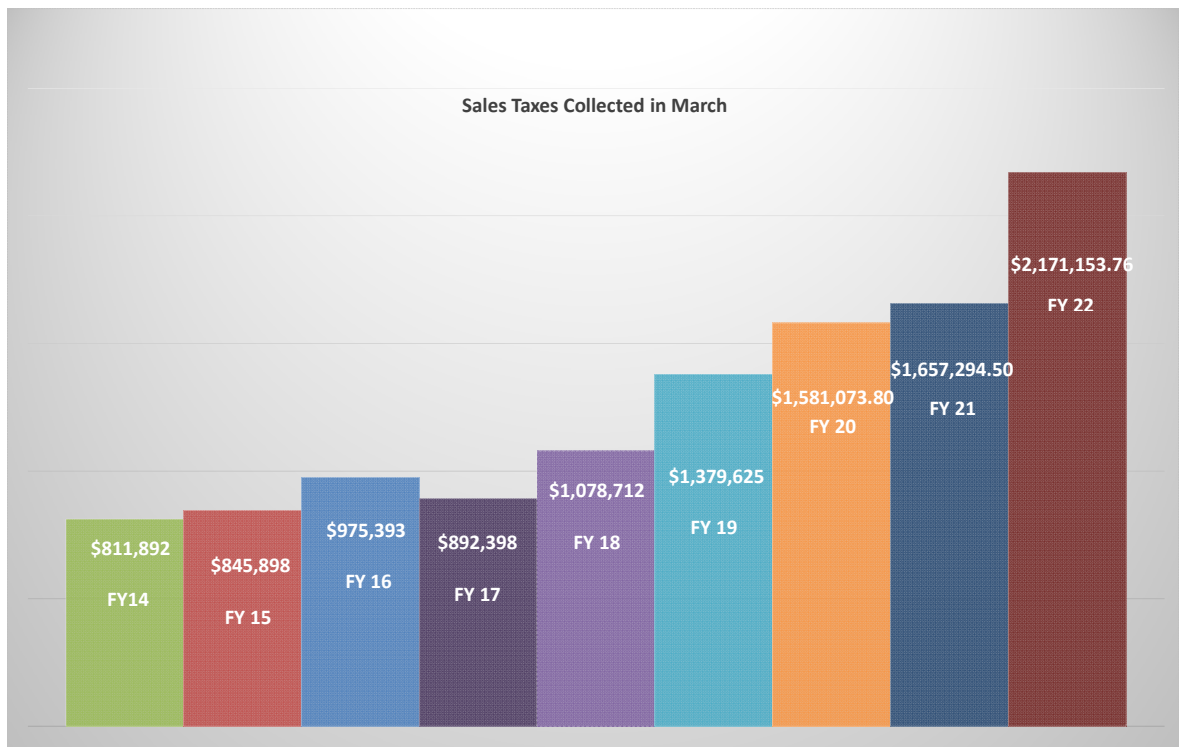
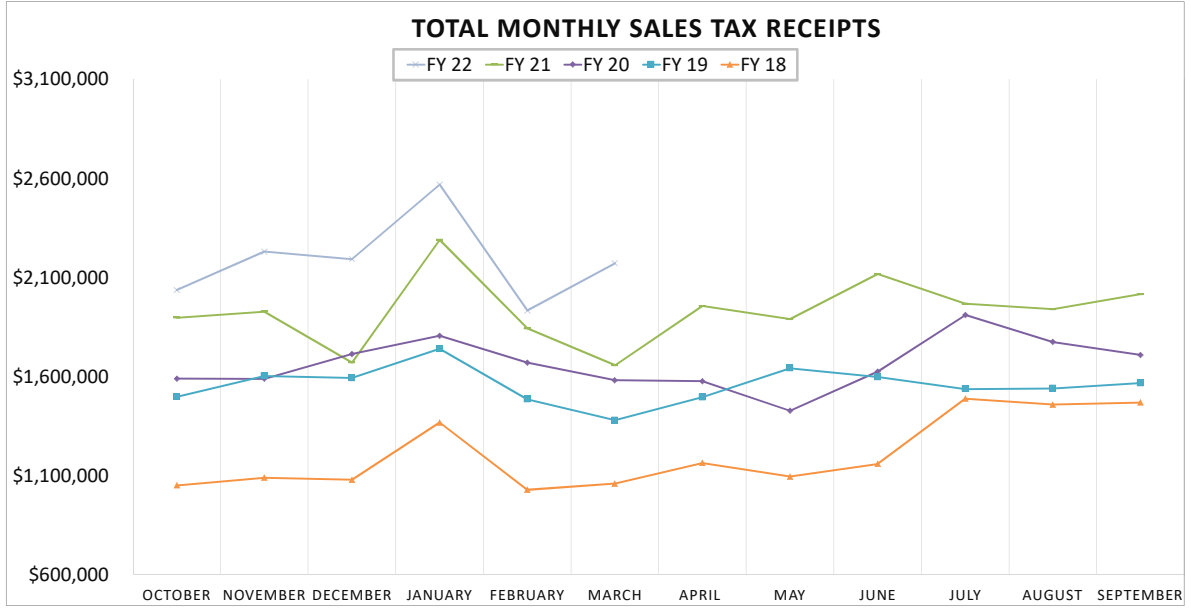


**City of Vestavia Hills Monthly Growth Dashboard**  
**Sales Tax & Building Permits**  
 as of March 31, 2022



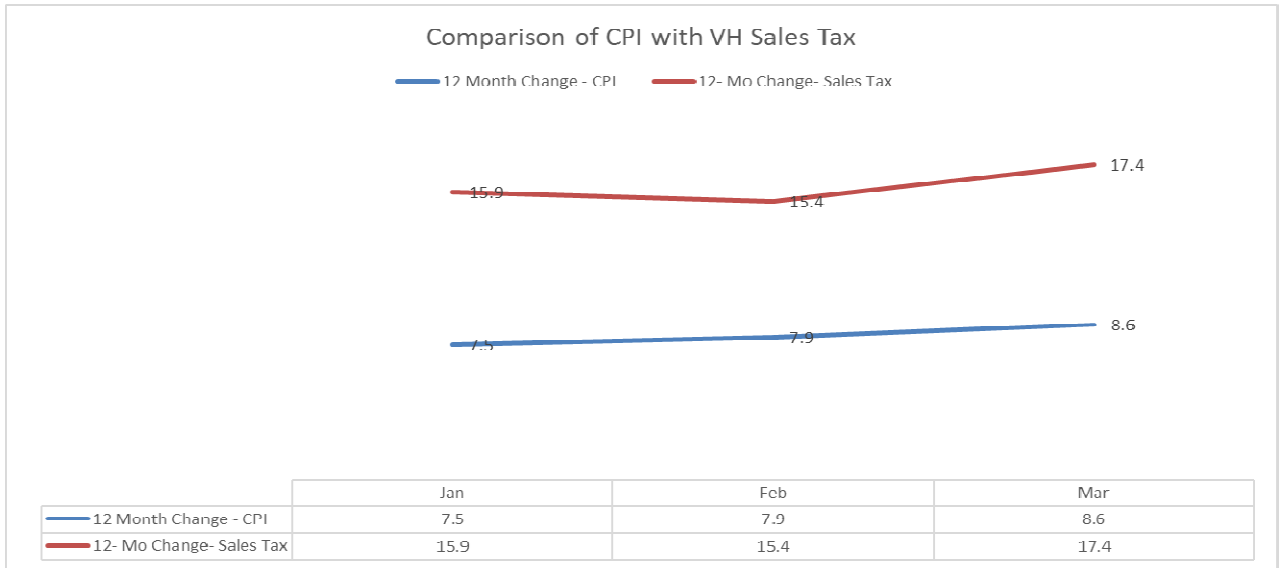
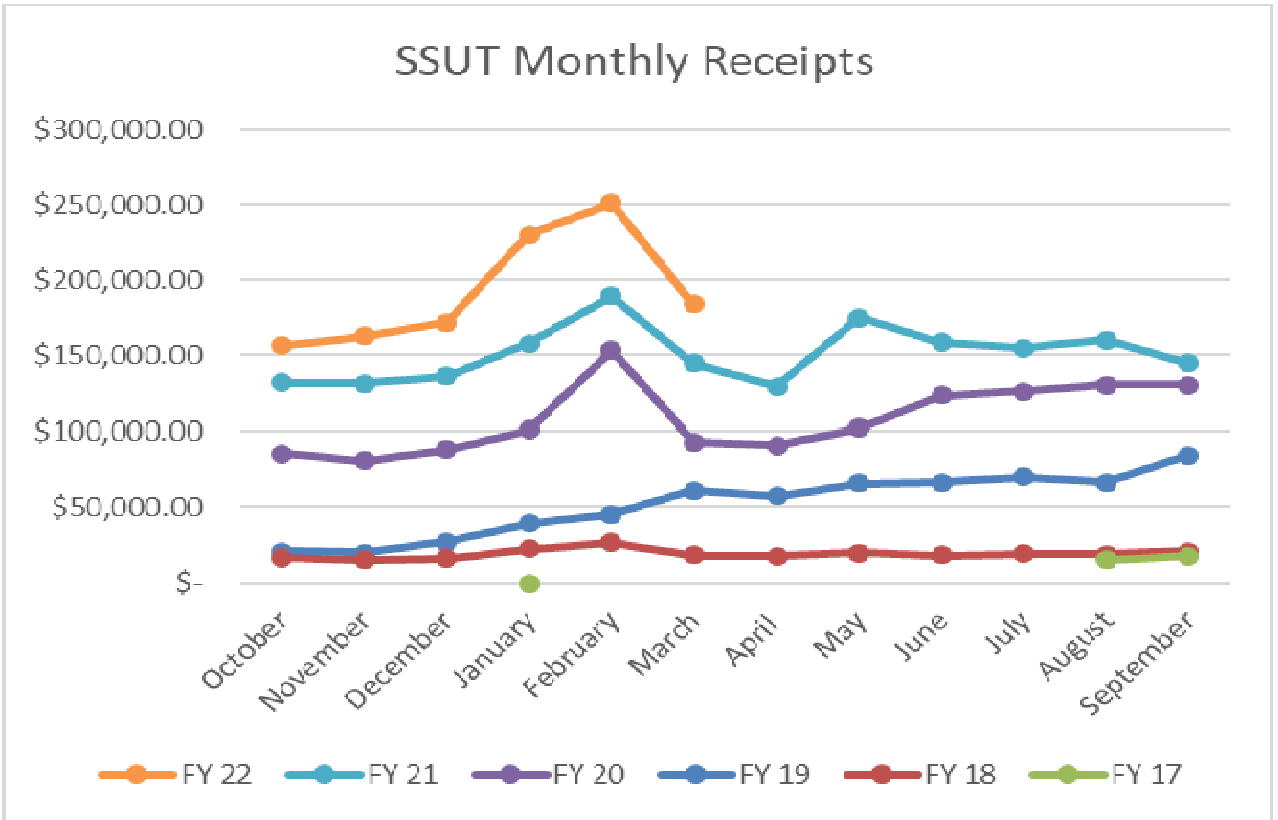


**Sales Tax & Building Permits  
as of March 31, 2022**





Sales Tax & Building Permits  
as of March 31, 2022





**City of Vestavia Hills Monthly Growth Dashboard**

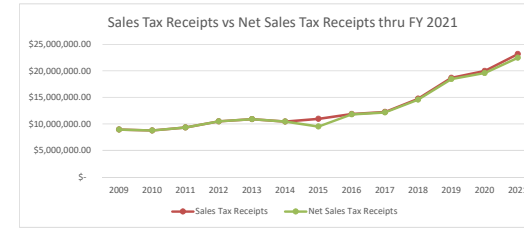
**Sales Tax  
Building Permits  
as of March 31, 2022**

**Building Permits by Fiscal Year**

| Fiscal Year | Commercial Permits New | Residential Permits New | Total | Approximate Value Commercial New Construction |
|-------------|------------------------|-------------------------|-------|---|
| 2007        | 16                     | 16                      | 86    | 102 \$ 7,817,880.00                           |
| 2008        | 6                      | 29                      | 35    | 41 \$ 1,077,814.44                            |
| 2009        | 2                      | 26                      | 28    | 28 \$ 648,730.00                              |
| 2010        | 5                      | 31                      | 36    | 41 \$ 4,728,444.44                            |
| 2011        | 4                      | 46                      | 50    | 54 \$ 3,094,222.22                            |
| 2012        | 2                      | 76                      | 80    | 80 \$ 18,005,555.56                           |
| 2013        | 4                      | 95                      | 103   | 103 \$ 2,174,855.56                           |
| 2014        | 7                      | 104                     | 111   | 121 \$ 4,936,671.11                           |
| 2015        | 21                     | 74                      | 95    | 116 \$ 51,031,000.00                          |
| 2016        | 22                     | 69                      | 91    | 113 \$ 39,792,455.00                          |
| 2017        | 7                      | 115                     | 121   | 128 \$ 5,775,931.00                           |
| 2018        | 8                      | 90                      | 98    | 106 \$ 23,287,414.00                          |
| 2019        | 13                     | 42                      | 55    | 68 \$ 36,983,065.00                           |
| 2020        | 15                     | 36                      | 51    | 66 \$ 36,321,325.00                           |
| 2021        | 9                      | 34                      | 43    | 52 \$ 20,964,730.00                           |
| 2022        | 2                      | 12                      | 14    | 14 \$ 816,105.00                              |

**Net Sales Tax Per Fiscal Year**

| Fiscal Year | Sales Tax Receipts | Economic Incentives Paid In Fiscal Year | Net Sales Tax Receipts | % Change in Net Sales Tax Receipts |
|-------------|--------------------|---|------------------------|------------------------------------|
| 2009        | \$ 8,947,596.94    | \$ -                                    | \$ 8,947,596.94        |                                    |
| 2010        | \$ 8,762,399.88    | \$ -                                    | \$ 8,762,399.88        | -2.07%                             |
| 2011        | \$ 9,332,990.69    | \$ -                                    | \$ 9,332,990.69        | 6.51%                              |
| 2012        | \$ 10,466,758.27   | \$ -                                    | \$ 10,466,758.27       | 12.15%                             |
| 2013        | \$ 10,885,112.65   | \$ -                                    | \$ 10,885,112.65       | 4.00%                              |
| 2014        | \$ 10,452,546.50   | \$ -                                    | \$ 10,452,546.50       | -3.97%                             |
| 2015        | \$ 10,945,432.82   | \$ 1,447,586.26                         | \$ 9,497,846.56        | -9.13%                             |
| 2016        | \$ 11,867,559.58   | \$ 59,153.38                            | \$ 11,808,406.20       | 24.33%                             |
| 2017        | \$ 12,241,945.45   | \$ 73,422.00                            | \$ 12,168,523.45       | 3.05%                              |
| 2018        | \$ 14,747,153.79   | \$ 156,254.00                           | \$ 14,590,899.79       | 19.91%                             |
| 2019        | \$ 18,678,689.33   | \$ 222,265.60                           | \$ 18,456,423.73       | 26.49%                             |
| 2020        | \$ 19,973,686.34   | \$ 396,045.27                           | \$ 19,577,641.07       | 6.07%                              |
| 2021        | \$ 23,169,748.35   | \$ 690,865.08                           | \$ 22,478,883.27       | 14.82%                             |



**Sales Taxes Received by Location- Annual Trend**

| Full Fiscal Year           | FY 10-11            | FY 11-12             | % Change from prior year | FY12-13              | % Change from prior year | FY13-14                 | % Change from prior year | FY14-15                 | % Change from prior year | FY15-16                 | % Change from prior year | FY16-17                 | % Change from prior year | FY17-18                 | % Change from prior year | FY18-19                 | FY19-20                 | FY20-21                 | FY21-22                 |
|----------------------------|---------------------|----------------------|--------------------------|----------------------|--------------------------|-------------------------|--------------------------|-------------------------|--------------------------|-------------------------|--------------------------|-------------------------|--------------------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Cahaba Heights             | \$ 796,344          | \$ 944,002           | 18.5%                    | \$ 1,069,110         | 13.3%                    | \$ 1,082,149.55         | 1%                       | \$ 1,167,675.99         | 7.90%                    | \$ 1,247,829.58         | 6.86%                    | \$ 1,173,754.56         | -5.9%                    | \$ 1,175,870.80         | 0.2%                     | \$ 1,628,272.63         | \$ 1,564,363.44         | \$ 1,705,582.14         | \$ 912,379.30           |
| Central Hwy 31 (Old Creek) | \$ 490,408          | \$ 536,333           | 9.4%                     | \$ 477,706           | -10.9%                   | \$ 431,395.86           | -10%                     | \$ 343,018.42           | -20.49%                  | \$ 1,104,385.20         | 221.93%                  | \$ 1,187,136.19         | 7.5%                     | \$ 1,320,324.93         | 11.2%                    | \$ 1,467,874.02         | \$ 1,502,978.99         | \$ 1,621,197.62         | \$ 814,125.28           |
| Columbiana                 | \$ 102,329          | \$ 123,504           | 20.7%                    | \$ 127,274           | 3.1%                     | \$ 108,977.25           | -14%                     | \$ 93,070.58            | -14.60%                  | \$ 84,176.67            | -9.56%                   | \$ 82,288.45            | -2.2%                    | \$ 109,914.40           | 33.6%                    | \$ 183,508.86           | \$ 207,832.23           | \$ 244,345.73           | \$ 115,394.76           |
| Liberty Park               | \$ 97,782           | \$ 111,170           | 13.7%                    | \$ 110,961           | -0.2%                    | \$ 125,466.65           | 13%                      | \$ 105,405.93           | -15.99%                  | \$ 111,283.93           | 5.58%                    | \$ 123,236.94           | 10.7%                    | \$ 133,396.59           | 8.2%                     | \$ 160,313.74           | \$ 140,087.25           | \$ 121,250.28           | \$ 109,891.01           |
| Multi Location             | \$ 745,663          | \$ 826,240           | 10.8%                    | \$ 821,583           | -0.6%                    | \$ 834,962.33           | 2%                       | \$ 844,019.95           | 1.08%                    | \$ 897,999.76           | 6.40%                    | \$ 1,898,836.86         | 111.5%                   | \$ 2,602,848.29         | 37.1%                    | \$ 3,487,213.42         | \$ 3,827,071.14         | \$ 4,751,823.62         | \$ 2,623,967.82         |
| North Hwy 31 (Shades Crec) | \$ 2,176,944        | \$ 2,426,979         | 11.5%                    | \$ 2,430,864         | 0.2%                     | \$ 2,370,092.49         | -3%                      | \$ 2,458,134.76         | 3.71%                    | \$ 2,501,443.50         | 1.76%                    | \$ 1,740,043.38         | -30.4%                   | \$ 1,436,268.40         | -17.5%                   | \$ 1,838,824.55         | \$ 1,701,042.36         | \$ 1,741,431.79         | \$ 907,668.66           |
| Out of Area                | \$ 2,193,180        | \$ 2,454,087         | 11.9%                    | \$ 2,710,071         | 10.4%                    | \$ 2,529,510.10         | -7%                      | \$ 2,944,708.94         | 16.41%                   | \$ 3,461,402.02         | 17.55%                   | \$ 3,614,291.36         | 4.4%                     | \$ 5,206,587.65         | 44.1%                    | \$ 6,367,867.94         | \$ 7,036,332.58         | \$ 7,907,192.88         | \$ 4,905,960.85         |
| Patchwork Farms            |                     |                      |                          |                      |                          |                         |                          |                         |                          |                         |                          | \$ 8,165.52             |                          | \$ 84,554.77            | 935.5%                   | \$ 135,104.17           | \$ 88,908.24            | \$ 78,656.17            | \$ 48,051.67            |
| Rocky Ridge                | \$ 663,942          | \$ 732,395           | 10.3%                    | \$ 734,473           | 0.3%                     | \$ 748,460.87           | 2%                       | \$ 743,254.05           | -0.70%                   | \$ 747,769.14           | 0.61%                    | \$ 792,094.40           | 5.9%                     | \$ 853,117.77           | 7.7%                     | \$ 860,267.11           | \$ 612,934.42           | \$ 627,941.32           | \$ 301,855.21           |
| South Hwy 31 (Massey Rd t  | \$ 2,066,398        | \$ 2,312,048         | 11.9%                    | \$ 2,403,070         | 3.9%                     | \$ 2,221,531.40         | -8%                      | \$ 2,246,144.20         | 1.11%                    | \$ 1,711,369.78         | -23.81%                  | \$ 1,589,044.09         | -7.1%                    | \$ 1,592,213.55         | 0.2%                     | \$ 1,921,584.70         | \$ 1,984,210.52         | \$ 2,553,809.63         | \$ 1,234,362.23         |
| <b>Grand Total</b>         | <b>\$ 9,332,991</b> | <b>\$ 10,466,758</b> | <b>12.1%</b>             | <b>\$ 10,885,113</b> | <b>4.0%</b>              | <b>\$ 10,452,546.50</b> | <b>-4.0%</b>             | <b>\$ 10,945,432.82</b> | <b>4.7%</b>              | <b>\$ 11,867,559.58</b> | <b>8.4%</b>              | <b>\$ 12,208,891.75</b> | <b>2.9%</b>              | <b>\$ 14,515,097.15</b> | <b>18.9%</b>             | <b>\$ 18,050,831.14</b> | <b>\$ 18,665,761.17</b> | <b>\$ 21,353,231.18</b> | <b>\$ 11,973,656.79</b> |



